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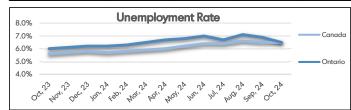
# Reporting Period: End of October, 2024 Ontario Real Estate and Economic Report

**Ontario Economic Indicators -**

#### 2024f RBC **Real GDP Yearly** 2022 2023 Y/Y 4.9% 1.6% 0.7% -0.9pts Ontario Canada 3.8% 1.2% 1.1% -0.1pts Consumer Price Index 2022 2024f RBC 2023 YN (CPI) 3.4% 3.6% 2.3% Ontario -1.3pts 3.9% Canada 3.5% 2.5% -1.4pts Real GDP Jun, 2024 Jul, 2024 Aug, 2024 Y/Y 0.0% 0.2% 0.0% 1.3pts Canada

| Unemployment Rate<br>(Seasonally Adjusted - SA)         | Aug, 2024 | Sep, 2024 | Oct, 2024 | Y/Y     |
|---|-----------|-----------|-----------|---------|
| Canada  | 6.6%      | 6.5%      | 6.5%      | 0.9pts  |
| Ontario   | 7.1%      | 6.9%      | 6.5%      | 0.5pts  |
| Number Employed<br>(SA 1000s)                           | Aug, 2024 | Sep, 2024 | Oct, 2024 | Y/Y     |
| Canada  | 20,536    | 20,544    | 20,518    | 1.3%    |
| Ontario   | 8,069     | 8,086     | 8,094     | 1.8%    |
| Labour Participation Rate<br>(Seasonally Adjusted - SA) | Aug, 2024 | Sep, 2024 | Oct, 2024 | Y/Y     |
| Canada  | 65.1%     | 65.0%     | 65.0%     | -0.6pts |
| Ontario   |           | 65.0%     | 64.9%     | -0.7pts |

| Population                       | Q3 2022    | Q3 2023    | Q3 2024    | Y/Y    |
|----------------------------------|------------|------------|------------|--------|
| Ontario                          | 15,109,416 | 15,608,369 | 16,124,116 | 3.3%   |
| Migration                        | Q2 2022    | Q2 2023    | Q2 2024    | YY     |
| Net Interprovincial<br>Migration | -21,008    | -13,853    | -9,211     | 33.5%  |
| Net International<br>Migration   | 126,744    | 159,477    | 94,278     | -40.9% |

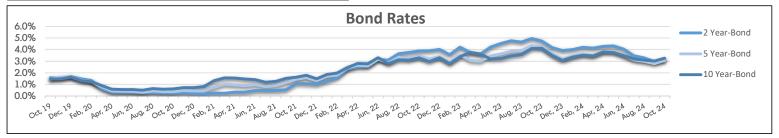


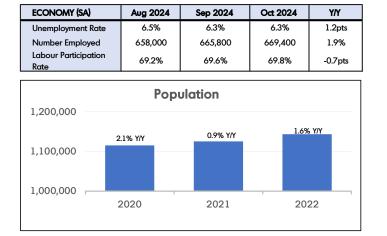
| Mortage 90 Day Arrears | Q2 2022 | Q2 2023 | Q2, 2024 | Y/Y     |
|------------------------|---------|---------|----------|---------|
| Ontario                | 0.06%   | 0.08%   | 0.14%    | 0.06pts |
| Canada                 | 0.14%   | 0.15%   | 0.19%    | 0.04pts |
| Consumer Bankruptcies  | Q2 2022 | Q2 2023 | Q2 2024  | Y/Y     |
| Ontario                | 2,113   | 2,351   | 2,961    | 25.9%   |
| Canada                 | 7,133   | 7,770   | 8,944    | 15.1%   |
| Ontario (Unadjusted)   | Q2 2022 | Q2 2023 | Q2 2024  | Y/Y     |
| Housing Starts         | 22,460  | 25,512  | 19,256   | -24.5%  |

| Economic Stats     | Jul, 2024   | Aug, 2024   | Sep, 2024    | Y/Y   |  |  |  |  |  |  |
|--------------------|-------------|-------------|--------------|-------|--|--|--|--|--|--|
| Imports            | 37,460,640  | 39,825,615  | 38,817,777   | -0.3% |  |  |  |  |  |  |
| Exports            | 18,983,519  | 20,448,387  | 20,505,517   | 5.0%  |  |  |  |  |  |  |
| Trade Balance      | -18,477,121 | -19,377,228 | -18,312,260  | -5.6% |  |  |  |  |  |  |
| Economic Stats     | June, 2024  | July, 2024  | August, 2024 | Y/Y   |  |  |  |  |  |  |
| Manufacturing (SA) | 30,658,693  | 30,406,015  | 30,042,397   | -8.6% |  |  |  |  |  |  |
| Retail Sales (SA)  | 24,496,770  | 24,484,616  | 24,729,098   | 0.0%  |  |  |  |  |  |  |
| (1000s)            |             |             |              |       |  |  |  |  |  |  |

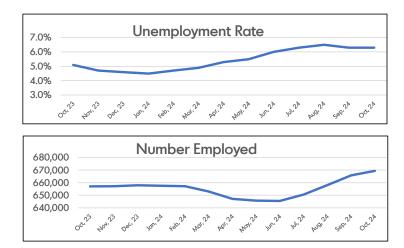








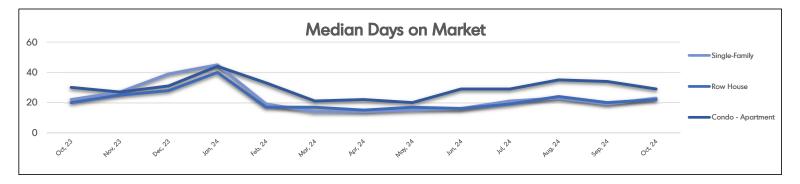
# **Ottawa Housing Statistics and Economic Indicators**

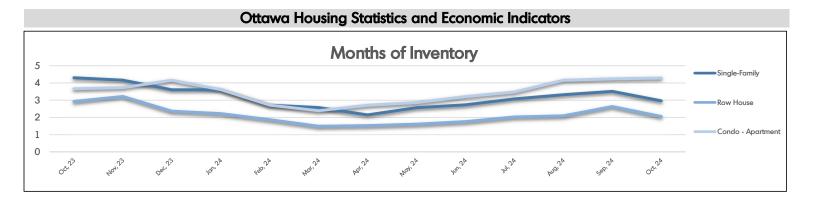


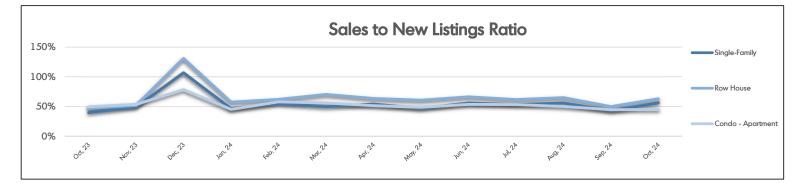
|                   | Reporting Period: October, 2024 |          |             |              |              |             |                 |       |                 |       |  |  |  |
|-------------------|---------------------------------|----------|-------------|--------------|--------------|-------------|-----------------|-------|-----------------|-------|--|--|--|
|                   | Sales                           |          | New L       | New Listings |              | ew Listings | Active Listings |       | Benchmark Price |       |  |  |  |
|                   | TOTAL                           | Y/Y      | TOTAL       | Y/Y          | AVERAGE      | Y/Y         | TOTAL           | Y/Y   | PRICE           | Y/Y   |  |  |  |
| Single-Family     | 646                             | 51.3%    | 1148        | 7.2%         | 56.3%        | 55.9%       | 1,912           | 3.7%  | \$724,500       | 0.7%  |  |  |  |
| Row House         | 378                             | 45.9%    | 599         | 7.3%         | 63.1%        | 36.0%       | 777             | 2.5%  | \$506,900       | 1.2%  |  |  |  |
| Condo - Apartment | 149                             | 20.2%    | 332         | 28.7%        | 44.9%        | -9.1%       | 639             | 40.7% | \$407,500       | -3.9% |  |  |  |
|                   |                                 | Reportin | g Period: N | ovember, 2   | 023 to Octob | er, 2024    |                 |       |                 |       |  |  |  |
|                   | TOTAL                           | Y/Y      | TOTAL       | Y/Y          | AVERAGE      | Y/Y         | TOTAL           | Y/Y   | AVE PRICE       | Y/Y   |  |  |  |
| Single-Family     | 6866                            | 52.4%    | 13,105      | 7.5%         | 55.9%        | 39.7%       | 20,312          | 3.7%  | \$721,483       | 1.4%  |  |  |  |
| Row House         | 4154                            | 48.8%    | 6,608       | 7.3%         | 66.8%        | 45.5%       | 8,198           | 0.6%  | \$496,200       | 0.6%  |  |  |  |
| Condo - Apartment | 1904                            | 20.2%    | 3,700       | 28.7%        | 53.1%        | 48.1%       | 6,392           | 40.1% | \$419,067       | -0.1% |  |  |  |

| Benchmark Price by Timeframe and Property Type |   |           |           |           |           |           |           |           |  |  |
|--|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|
|  | 5 Years 3 Years 1 Year 6 Months 3 Months 2 Months 1 Month October, 2024 |           |           |           |           |           |           |           |  |  |
| Single-Family                                  | \$489,100   | \$704,600 | \$719,800 | \$729,700 | \$734,700 | \$732,500 | \$729,000 | \$724,500 |  |  |
| Townhouse                                      | \$331,800   | \$483,600 | \$501,100 | \$499,800 | \$506,100 | \$502,200 | \$500,000 | \$506,900 |  |  |
| Apartment                                      | \$313,600   | \$403,400 | \$424,100 | \$421,500 | \$422,800 | \$416,800 | \$414,200 | \$407,500 |  |  |

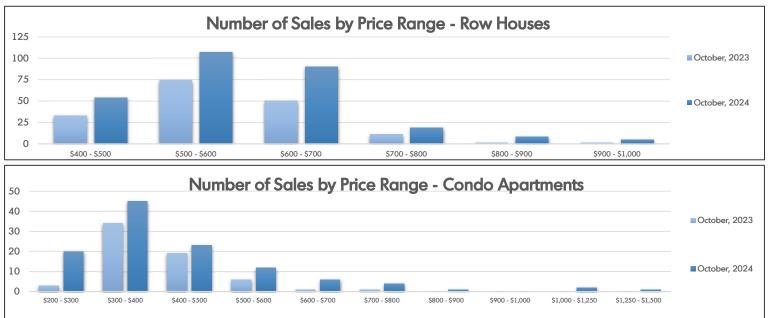






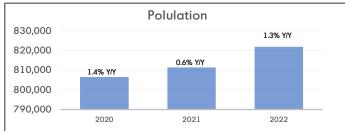


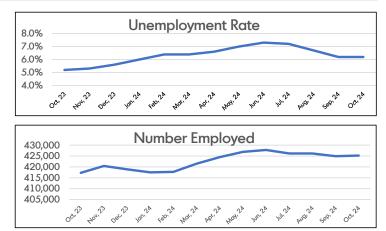




# Hamilton Housing Statistics and Economic Indicators

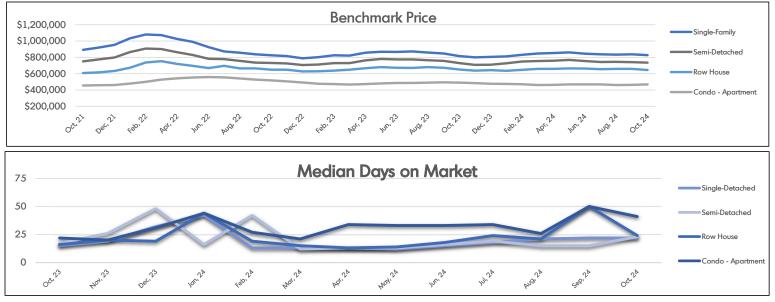
| ECONOMY (SA)                 | Aug 2024 | Sep 2024 | Oct 2024 | Y/Y    |
|------------------------------|----------|----------|----------|--------|
| Unemployment Rate            | 6.7%     | 6.2%     | 6.2%     | 1.0pts |
| Number Employed              | 426,200  | 424,900  | 425,200  | 1.9%   |
| Labour Participation<br>Rate | 65.1%    | 64.4%    | 64.2%    | 0.1pts |

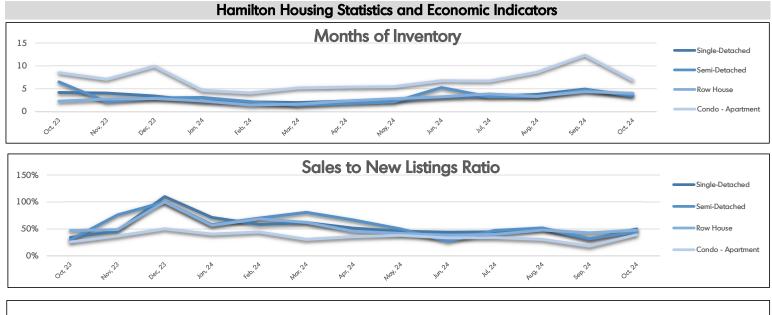




|                        |       |        | Repor         | ting Period: | October, 20  | 24             |                 |       |                 |       |
|------------------------|-------|--------|---------------|--------------|--------------|----------------|-----------------|-------|-----------------|-------|
|                        | Sales |        | New           | New Listings |              | o New<br>Ratio | Active Listings |       | Benchmark Price |       |
|                        | TOTAL | Y/Y    | TOTAL         | Y/Y          | AVERAGE      | Y/Y            | TOTAL           | Y/Y   | PRICE           | Y/Y   |
| Single-Family Detached | 252   | 26.6%  | 504           | -14.0%       | 50.0%        | 47.2%          | 849             | 1.6%  | \$826,700       | 1.3%  |
| Semi-Detached          | 20    | 150.0% | 45            | 66.7%        | 44.4%        | 50.0%          | 73              | 40.4% | \$735,300       | 0.8%  |
| Row House              | 51    | 0.0%   | 107           | -1.8%        | 47.7%        | 1.9%           | 204             | 74.4% | \$644,900       | -0.9% |
| Condo - Apartment      | 35    | 66.7%  | 89            | 8.5%         | 39.3%        | 53.6%          | 239             | 33.5% | \$468,700       | -4.4% |
|                        |       | Report | ing Period: I | November, 2  | 023 to Octob | er, 2024       |                 |       |                 |       |
|                        | TOTAL | Y/Y    | TOTAL         | Y/Y          | AVERAGE      | Y/Y            | TOTAL           | Y/Y   | AVE PRICE       | Y/Y   |
| Single-Family Detached | 2,670 | -0.8%  | 5,321         | 6.6%         | 55.3%        | -4.0%          | 8,045           | 32.8% | \$832,600       | -0.5% |
| Semi-Detached          | 201   | 0.5%   | 377           | 11.9%        | 58.6%        | -8.5%          | 556             | 30.2% | \$741,250       | -0.5% |
| Row House              | 547   | 1.5%   | 1,124         | 21.9%        | 53.2%        | -11.3%         | 1,597           | 61.8% | \$652,408       | -0.8% |
| Condo - Apartment      | 359   | -4.0%  | 1,044         | 16.1%        | 35.8%        | -16.3%         | 2,302           | 16.1% | \$468,933       | 0.0%  |

| Benchmark Price by Timeframe and Property Type |           |           |           |           |           |           |           |              |  |  |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|--|--|
|  | 5 Years   | 3 Years   | 1 Year    | 6 Months  | 3 Months  | 2 Months  | 1 Month   | October 2024 |  |  |
| Single-Family                                  | \$579,700 | \$893,700 | \$816,300 | \$853,200 | \$838,800 | \$833,100 | \$838,300 | \$826,700    |  |  |
| Semi-Detached                                  | \$485,800 | \$752,200 | \$729,200 | \$758,600 | \$743,400 | \$745,200 | \$741,300 | \$735,300    |  |  |
| Townhouse                                      | \$398,700 | \$608,800 | \$650,800 | \$659,900 | \$655,300 | \$659,600 | \$658,900 | \$644,900    |  |  |
| Apartment                                      | \$342,900 | \$455,800 | \$490,300 | \$462,400 | \$468,000 | \$460,400 | \$462,800 | \$468,700    |  |  |





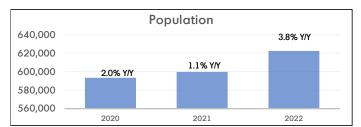






### Kitchener-Waterloo Housing Statistics and Economic Indicators

| ECONOMY (SA)                 | Aug 2024 | Sep 2024 | Oct 2024 | Y/Y    |
|------------------------------|----------|----------|----------|--------|
| Unemployment Rate            | 7.1%     | 7.6%     | 7.8%     | 2.1pts |
| Number Employed              | 359,900  | 355,300  | 357,400  | 4.0%   |
| Labour Participation<br>Rate | 69.9%    | 69.1%    | 69.4%    | 0.6pts |



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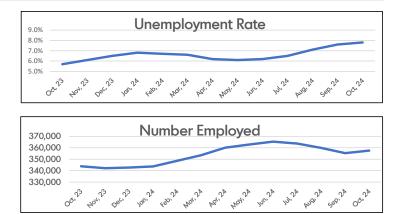
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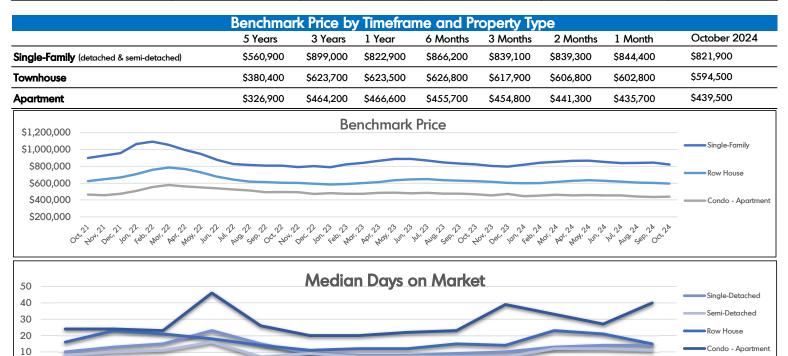
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|                        |       |          | Report      | ing Period:  | October, 20  | 24           |                 |       |             |         |
|------------------------|-------|----------|-------------|--------------|--------------|--------------|-----------------|-------|-------------|---------|
|                        | Sales |          | New I       | New Listings |              | New<br>Ratio | Active Listings |       | Benchmarl   | c Price |
|                        | TOTAL | Y/Y      | TOTAL       | Y/Y          | AVERAGE      | Y/Y          | TOTAL           | Y/Y   | PRICE       | Y/Y     |
| Single-Family Detached | 221   | 11.6%    | 383         | 1.6%         | 57.7%        | 9.9%         | 499             | 10.4% | \$821,900   | -0.1%   |
| Semi-Detached          | 28    | 47.4%    | 39          | 30.0%        | 71.8%        | 13.4%        | 35              | 25.0% | Not Availat | ole     |
| Row House              | 66    | -36.5%   | 168         | 11.3%        | 39.3%        | -43.0%       | 319             | 38.7% | \$594,500   | -4.7%   |
| Condo - Apartment      | 56    | 3.7%     | 155         | 10.7%        | 36.1%        | -6.3%        | 327             | 40.3% | \$439,500   | -5.8%   |
|                        |       | Reportin | g Period: N | ovember, 2   | 023 to Octol | oer, 2024    |                 |       |             |         |
|                        | TOTAL | Y/Y      | TOTAL       | Y/Y          | AVERAGE      | Y/Y          | TOTAL           | Y/Y   | AVE PRICE   | Y/Y     |
| Single Family Detached | 2,339 | 3.4%     | 4,364       | 14.5%        | 58.3%        | -12.0%       | 4,880           | 46.5% | \$837,267   | -0.1%   |
| Semi-Detached          | 247   | -8.9%    | 396         | 14.5%        | 73.9%        | -10.4%       | 339             | 66.2% | Not Availat | ole     |
| Row House              | 902   | -6.5%    | 1,852       | 16.4%        | 56.0%        | -14.2%       | 2,820           | 88.6% | \$611,717   | -0.8%   |
| Condo - Apartment      | 678   | -8.4%    | 1,841       | 20.2%        | 38.6%        | -22.1%       | 3,347           | 46.9% | \$452,242   | -5.6%   |



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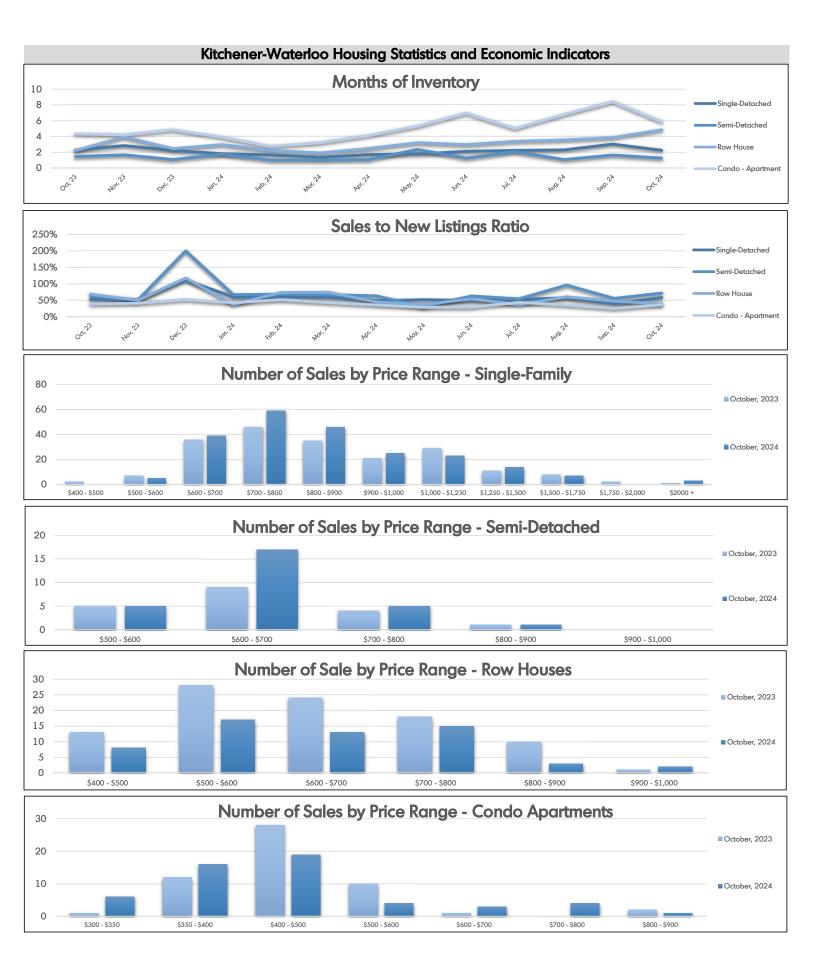
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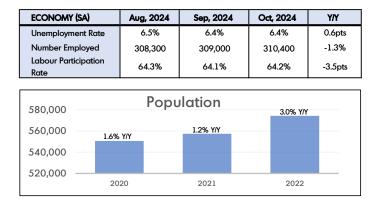
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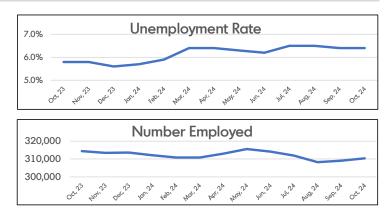
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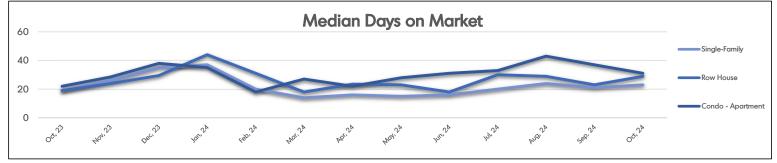
### London & St. Thomas Housing Statistics and Economic Indicators

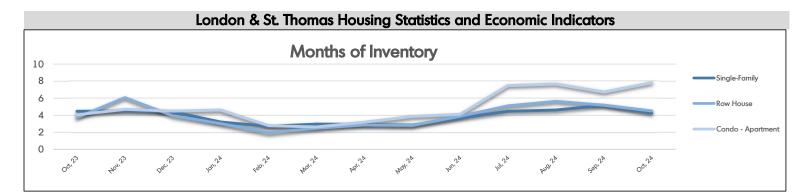


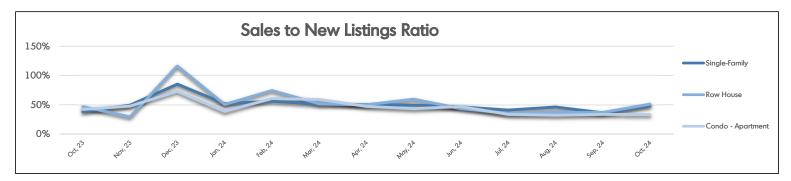
|                   | Reporting Period: October, 2024 |          |             |              |             |                                |        |                 |           |                 |  |  |  |
|-------------------|---------------------------------|----------|-------------|--------------|-------------|--------------------------------|--------|-----------------|-----------|-----------------|--|--|--|
|                   | Sales                           |          | New L       | New Listings |             | Sales to New<br>Listings Ratio |        | Active Listings |           | Benchmark Price |  |  |  |
|                   | TOTAL                           | Y/Y      | TOTAL       | Y/Y          | AVERAGE     | Y/Y                            | TOTAL  | Y/Y             | PRICE     | Y/Y             |  |  |  |
| Single-Family     | 511                             | 41.2%    | 1,064       | 12.4%        | 48.0%       | 25.6%                          | 2,164  | 26.5%           | \$655,400 | 3.5%            |  |  |  |
| Row House         | 94                              | 13.3%    | 184         | 3.4%         | 51.1%       | 9.6%                           | 422    | 36.1%           | \$487,300 | -4.2%           |  |  |  |
| Condo - Apartment | 30                              | -18.9%   | 90          | 2.3%         | 33.3%       | -20.7%                         | 234    | 56.0%           | \$412,300 | 7.0%            |  |  |  |
|                   |                                 | Reportin | g Period: N | ovember, 2   | 023 to Octo | ber, 2024                      |        |                 |           |                 |  |  |  |
|                   | TOTAL                           | Y/Y      | TOTAL       | Y/Y          | AVERAGE     | Y/Y                            | TOTAL  | Y/Y             | AVE PRICE | Y/Y             |  |  |  |
| Single Family     | 5,327                           | 7.8%     | 11,061      | 15.7%        | 51.0%       | -5.4%                          | 19,973 | 41.3%           | \$646,700 | 1.3%            |  |  |  |
| Row House         | 1,038                           | 7.1%     | 2,185       | 25.1%        | 52.9%       | -9.0%                          | 3,920  | 51.5%           | \$494,683 | -2.0%           |  |  |  |
| Condo - Apartment | 501                             | -9.4%    | 1,125       | 14.8%        | 45.8%       | -20.6%                         | 2,282  | 67.1%           | \$391,608 | 2.8%            |  |  |  |

| Benchmark Price by Timeframe and Property Type |           |           |           |           |           |           |           |               |  |  |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------|--|--|
|  | 5 Years   | 3 Years   | 1 Year    | 6 Months  | 3 Months  | 2 Months  | 1 Month   | October, 2024 |  |  |
| Single-Family (detached & semi-detached)       | \$409,200 | \$666,300 | \$633,200 | \$652,300 | \$665,500 | \$669,100 | \$659,800 | \$655,400     |  |  |
| Townhouse                                      | \$312,700 | \$513,000 | \$508,700 | \$507,300 | \$513,700 | \$509,800 | \$496,000 | \$487,300     |  |  |
| Apartment                                      | \$255,200 | \$390,700 | \$385,300 | \$403,500 | \$421,200 | \$427,400 | \$395,600 | \$412,300     |  |  |









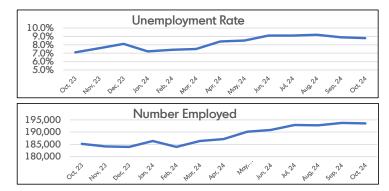




#### Windsor Housing Statistics and Economic Indicators

| ECONOMY (SA)                 | Aug, 2024 | Sep, 2024 | Oct, 2024 | Y/Y    |  |  |  |  |  |
|------------------------------|-----------|-----------|-----------|--------|--|--|--|--|--|
| Unemployment Rate            | 9.2%      | 8.9%      | 8.8%      | 1.7pts |  |  |  |  |  |
| Number Employed              | 192,800   | 193,800   | 193,600   | 4.5%   |  |  |  |  |  |
| Labour Participation<br>Rate | 64.2%     | 64.2%     | 63.7%     | 1.1pts |  |  |  |  |  |
|                              |           |           |           |        |  |  |  |  |  |
| 370 000 Population           |           |           |           |        |  |  |  |  |  |

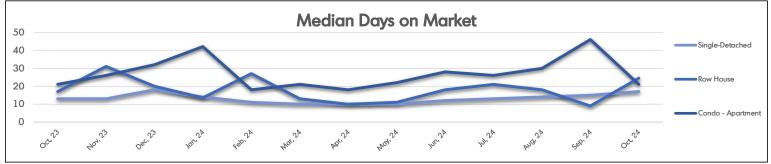


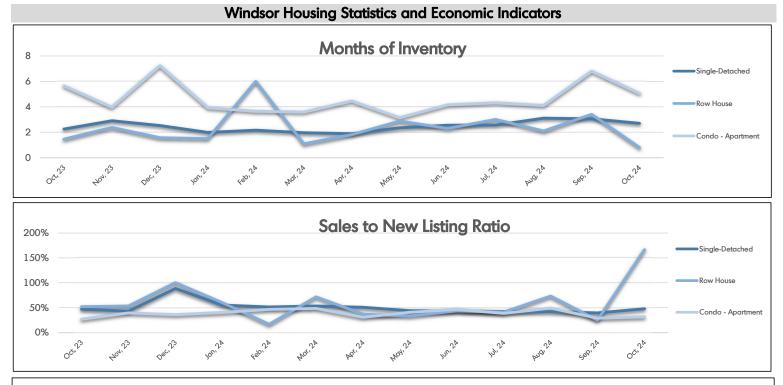


|                        | Reporting Period: October, 2024 |          |              |            |                                |           |                 |        |                 |       |  |  |
|------------------------|---------------------------------|----------|--------------|------------|--------------------------------|-----------|-----------------|--------|-----------------|-------|--|--|
|                        | Sales                           |          | New Listings |            | Sales to New<br>Listings Ratio |           | Active Listings |        | Benchmark Price |       |  |  |
|                        | TOTAL                           | Y/Y      | TOTAL        | Y/Y        | AVERAGE                        | Y/Y       | TOTAL           | Y/Y    | PRICE           | Y/Y   |  |  |
| Single-Family Detached | 290                             | 14.2%    | 605          | 11.6%      | 47.9%                          | 46.1%     | 782             | -10.7% | \$617,900       | 1.4%  |  |  |
| Row House              | 10                              | -23.1%   | 6            | -76.0%     | 166.7%                         | 220.5%    | 8               | -57.9% | \$430,900       | -1.1% |  |  |
| Condo                  | 27                              | 58.8%    | 85           | 34.9%      | 31.8%                          | 17.7%     | 136             | 41.7%  | \$401,200       | 1.7%  |  |  |
|                        |                                 | Reportin | g Period: N  | ovember, 2 | 023 to Octob                   | oer, 2024 | -               |        |                 |       |  |  |
|                        | TOTAL                           | Y/Y      | TOTAL        | Y/Y        | AVERAGE                        | Y/Y       | TOTAL           | Y/Y    | AVERAGE         | PRICE |  |  |
| Single Family Detached | 3,107                           | -3.0%    | 6,631        | 9.7%       | 50.1%                          | -7.7%     | 7,714           | 7.6%   | \$615,733       | 0.8%  |  |  |
| Row House              | 97                              | -6.7%    | 198          | -18.5%     | 60.1%                          | 35.7%     | 203             | -20.1% | \$432,483       | 8.7%  |  |  |
| Condo                  | 338                             | 2.5%     | 858          | 31.0%      | 39.8%                          | -28.3%    | 1,441           | 49.5%  | \$389,650       | 0.2%  |  |  |

| Benchmark Price by Timeframe and Property Type |           |           |           |           |           |           |           |               |  |  |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------|--|--|
|  | 5 Years   | 3 Years   | 1 Year    | 6 Months  | 3 Months  | 2 Months  | 1 Month   | October, 2024 |  |  |
| Single-Family (detached & semi-detached)       | \$391,600 | \$605,400 | \$609,500 | \$636,000 | \$621,499 | \$608,100 | \$610,200 | \$617,900     |  |  |
| Townhouse                                      | \$253,700 | \$341,400 | \$435,700 | \$421,300 | \$445,100 | \$441,200 | \$442,400 | \$430,900     |  |  |
| Condo  | \$258,300 | \$348,900 | \$394,300 | \$382,200 | \$390,900 | \$401,600 | \$394,800 | \$401,200     |  |  |



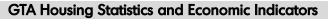




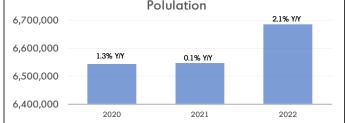


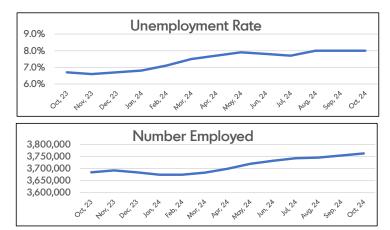






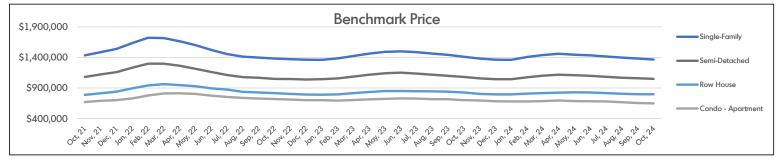
| ECONOMY (SA)                 | Aug 2024    | Sep 2024  | Oct 2024  | Y/Y    |  |  |  |  |  |
|------------------------------|-------------|-----------|-----------|--------|--|--|--|--|--|
| Unemployment Rate            | 8.0%        | 8.0%      | 8.0%      | 1.3pts |  |  |  |  |  |
| Number Employed              | 3,745,700   | 3,754,200 | 3,762,500 | 2.1%   |  |  |  |  |  |
| Labour Participation<br>Rate | 66.5% 66.3% |           |           |        |  |  |  |  |  |
|                              |             |           |           |        |  |  |  |  |  |
|                              | Po          | lulation  |           |        |  |  |  |  |  |

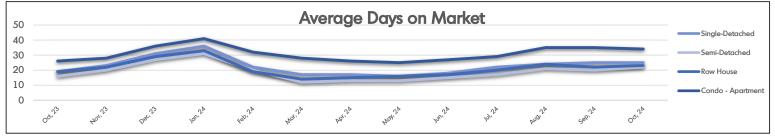


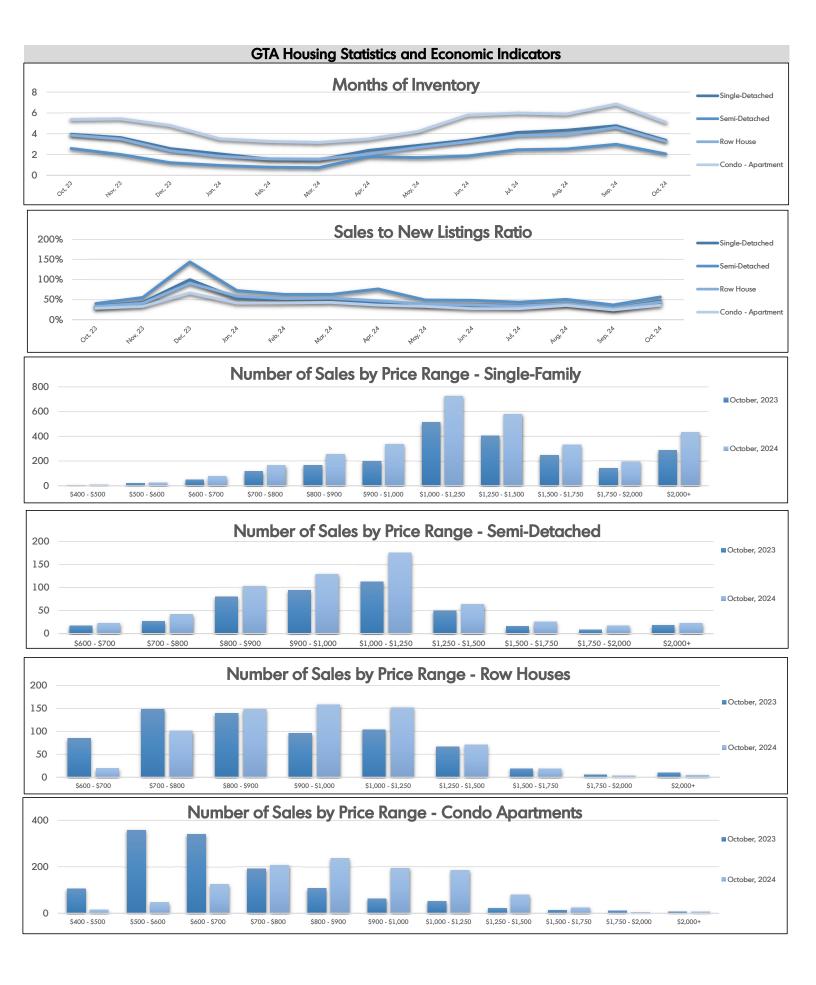


|                        |        |        | Repo         | rting Period: | October, 202                   | 24       |                 |       |                 |        |
|------------------------|--------|--------|--------------|---------------|--------------------------------|----------|-----------------|-------|-----------------|--------|
|                        | Sales  |        | New Listings |               | Sales to New<br>Listings Ratio |          | Active Listings |       | Benchmark Price |        |
|                        | TOTAL  | Y/Y    | TOTAL        | Y/Y           | AVERAGE                        | Y/Y      | TOTAL           | Y/Y   | PRICE           | Y/Y    |
| Single-Family Detached | 3,139  | 45.5%  | 6,809        | 5.6%          | 46.1%                          | 37.8%    | 10,610          | 24.3% | \$1,366,700     | -3.1%  |
| Semi-Detached          | 612    | 43.0%  | 1,078        | 1.6%          | 56.8%                          | 40.7%    | 1,259           | 13.7% | \$1,049,900     | -2.9%  |
| Row House              | 1,123  | 54.7%  | 2,548        | 16.1%         | 44.1%                          | 33.3%    | 3,667           | 30.7% | \$799,600       | -3.5%  |
| Condo - Apartment      | 1,722  | 32.9%  | 4,789        | 4.4%          | 36.0%                          | 27.3%    | 8,774           | 26.1% | \$650,000       | -7.6%  |
|                        |        | Report | ing Period:  | November, 2   | 023 to Octob                   | er, 2024 |                 |       |                 |        |
|                        | TOTAL  | Y/Y    | TOTAL        | Y/Y           | AVERAGE                        | Y/Y      | TOTAL           | Y/Y   | AVE PRICE       | Y/Y    |
| Single-Family Detached | 28,212 | -1.6%  | 66,993       | 9.1%          | 43.6%                          | -9.5%    | 84,301          | 24.8% | \$1,289,433     | -9.9%  |
| Semi-Detached          | 5,500  | -1.6%  | 9,886        | -4.0%         | 58.7%                          | 2.3%     | 9,643           | 14.2% | \$988,058       | -9.7%  |
| Row House              | 10,789 | 0.4%   | 25,035       | 13.3%         | 43.7%                          | -16.6%   | 29,877          | 33.5% | \$810,358       | -1.8%  |
| Condo - Apartment      | 17,115 | -9.3%  | 49,131       | 10.4%         | 34.5%                          | -23.0%   | 79,194          | 34.1% | \$620,450       | -12.7% |

| Benchmark Price by Timeframe and Property Type |           |             |             |             |             |             |             |              |  |  |
|--|-----------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--|--|
|  | 5 Years   | 3 Years     | 1 Year      | 6 Months    | 3 Months    | 2 Months    | 1 Month     | October 2024 |  |  |
| Single-Family                                  | \$997,300 | \$1,435,300 | \$1,411,100 | \$1,460,400 | \$1,416,200 | \$1,397,100 | \$1,380,300 | \$1,366,700  |  |  |
| Semi-Detached                                  | \$752,000 | \$1,081,700 | \$1,080,700 | \$1,117,300 | \$1,083,200 | \$1,068,000 | \$1,060,900 | \$1,049,900  |  |  |
| Townhouse                                      | \$583,800 | \$788,100   | \$828,700   | \$824,600   | \$817,200   | \$805,200   | \$799,100   | \$799,600    |  |  |
| Apartment                                      | \$539,500 | \$670,100   | \$703,500   | \$695,500   | \$679,200   | \$667,700   | \$654,300   | \$650,000    |  |  |

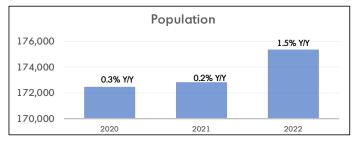


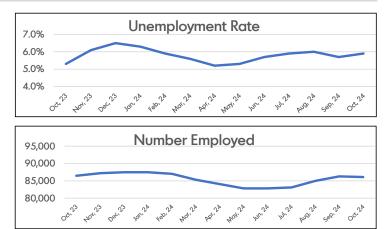




## Sudbury Housing Statistics and Economic Indicators

| ECONOMY (SA)                 | Aug, 2024 | Sep, 2024 | Oct, 2024 | Y/Y     |
|------------------------------|-----------|-----------|-----------|---------|
| Unemployment Rate            | 6.0%      | 5.7%      | 5.9%      | 0.6pts  |
| Number Employed              | 85,000    | 86,300    | 86,100    | -0.5%   |
| Labour Participation<br>Rate | 60.0%     | 60.6%     | 60.6%     | -1.0pts |

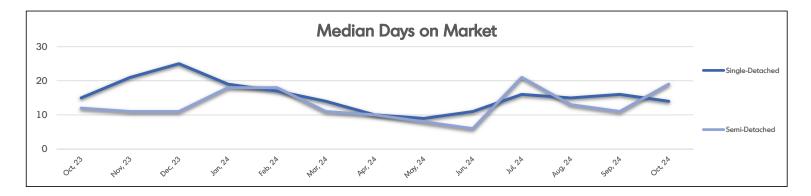


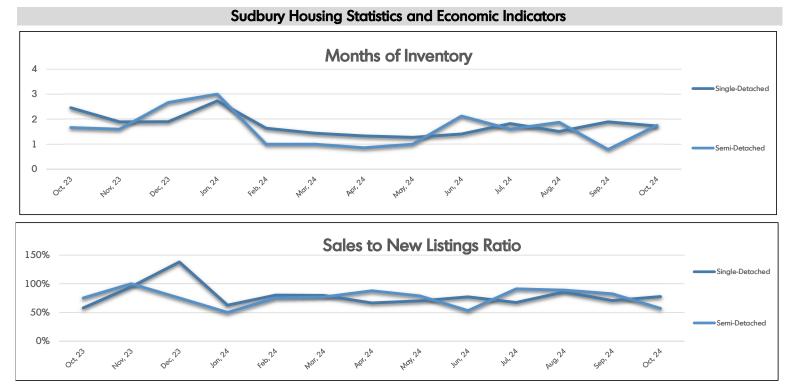


|                        | Reporting Period: October, 2024 |        |              |             |                                |          |                 |        |               |      |  |  |  |
|------------------------|---------------------------------|--------|--------------|-------------|--------------------------------|----------|-----------------|--------|---------------|------|--|--|--|
|                        | Sales                           |        | New Listings |             | Sales to New<br>Listings Ratio |          | Active Listings |        | Median Price  |      |  |  |  |
|                        | TOTAL                           | Y/Y    | TOTAL        | Y/Y         | AVERAGE                        | Y/Y      | TOTAL           | Y/Y    | PRICE Q3      | Y/Y  |  |  |  |
| Single-Family Detached | 88                              | 20.5%  | 113          | -10.3%      | 77.9%                          | 34.4%    | 152             | -18.5% | \$465,317     | 5.4% |  |  |  |
| Semi-Detached          | 8                               | 33.3%  | 14           | 75.0%       | 57.1%                          | -23.8%   | 14              | 40.0%  | Not Available |      |  |  |  |
|                        |                                 | Report | ing Period:  | November, 2 | 023 to Octobe                  | ər, 2024 |                 |        |               |      |  |  |  |
|                        | TOTAL                           | Y/Y    | TOTAL        | Y/Y         | AVERAGE                        | Y/Y      | TOTAL           | Y/Y    | AVE PRICE     | Y/Y  |  |  |  |
| Single-Family Detached | 959                             | 9.4%   | 1,249        | 0.3%        | 80.9%                          | 9.1%     | 1,569           | 4.8%   | \$514,007     | 9.3% |  |  |  |
| Semi-Detached          | 104                             | 22.4%  | 137          | 35.6%       | 76.3%                          | -20.9%   | 141             | 51.6%  | Not Available |      |  |  |  |

| Median Price by Timeframe and Property Type |           |           |           |           |           |           |           |           |  |  |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|
|   | Q4 2022   | Q1 2023   | Q2 2023   | Q3 2023   | Q4, 2023  | Q1 2024   | Q2 2024   | Q3 2024   |  |  |
| Single-Family (detached & semi-detached)    | \$397,667 | \$410,200 | \$495,467 | \$441,092 | \$401,017 | \$419,983 | \$481,263 | \$465,317 |  |  |











#### Resources

Statistis Canada - Interprovincial migration guarterly - Table: 17-10-0020-01 Statistics Canada - Labour Market Indicators - Tables: 71-607-X Statistics Canada - CMHC housing starts, under construction and completions - Table: 34-10-0135-01 Statistics Canada - International Merchandise trade by province - Table: 12-10-0119-01 Statistics Canada - Manufacturing sales by industry and province - Table: 16-10-0048-01 Statistics Canada - Retail trade sales by province and territory - Table: 20-10-0008-01 Statistics Canada- Population estimates - Table: 17-10-0135-01 http://rbc.com/economics http://www.cba.ca https://www.statcan.gc.ca/eng/start Statistics Canada - Poplulation Estimates Quarterly - Table: 17-10-009-01 https://www.bankofcanada.ca/rates/interest-rates/canadian-bonds Statistics Canada - Average Weekly Earnings Statistics Canada - Consumer Price Index Calvert's Economic Definition Reference Guide **Ottawa Real Estate board** https://thoughtleadership.rbc.com/economics/canadian-fiscal-analysis/ https://ised-isde.canada.ca/site/office-superintendent-bankruptcy/en/statistics-and-research/insolvency-statistics-canada-fourthquarter-2023-part-1

# - Interpreting the Data -

#### Inventory

Months of Inventory = Active Listings / Monthly Sales Inventory > 6 months = Buyers Market

Inventory < 4 - 6 months = Balanced Market

Inventory < 4 months = Sellers Market

Sales to New Listings Ratio (SNLR): used as a leading indicator to gauge future market conditions

SNLR = Monthly Sales / New Listings SNLLR > 60% = Sellers Market

SNLR < 40% = Buyers Market

SNLR = 40% to 60% = Balanced Market

Benchmark Price: how much the benchmark (average) house has appreciated or depreciated

Each month, the MLS® HPI uses more than 15 years of MLS® System data and sophisticated statistical models to define a "typical" home based on the features of homes that have been bought and sold. These benchmark homes are tracked across Canadian neighbourhoods and different types of houses.

Migration and Population Growth: An increase in population in the province is positively correlated with an increase in demand for housing and rentals

Housing Starts: Increase in housing supply, when housing starts trend up or down investors are predicting stronger or weaker demand for housing

Employment and Weekly Earnings : Positively correlates with demand for goods and services

Bond Yields: The bond market is a good predictor of mortgage rates, inflation and the direction of the economy

Normal yield curve starts with lower yields for lower maturity bonds then increases for bonds with higher maturity.

A normal yield curve slopes upward

Steep yield curve implies a growing economy moving which is often accompanied by higher inflation resulting in higher interest rates

Flat yield curve shows similar yields across all maturities and happens in times of economic uncertainty

Inverted yield curve is when short term interest rates exceed long term interests rates and suggests a severe economic slowdown.

Mortgage 90 Day Arrears: the trend can indicate a strong or weak economy

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