

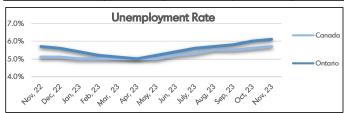
Reporting Period: End of November, 2023 Ontario Real Estate and Economic Report

- Ontario Economic Indicators -

| Real GDP Yearly | 2021 | 2022 | 2023f RBC | Y/Y |
|-------------------------------|------------|-----------|-----------|---------|
| Ontario | 6.2% | 4.9% | 1.1% | -1.3pts |
| Canada | 6.3% | 3.5% | 1.0% | -2.8pts |
| Consumer Price Index (CPI) | 2021 | 2022 | 2023f RBC | Y/Y |
| Ontario | 3.4% | 6.8% | 3.7% | 2.7pts |
| Canada | 3.5% | 6.8% | 3.8% | 3.3pts |
| Real GDP | July, 2023 | Aug, 2023 | Sep, 2023 | Y/Y |
| Canada | -0.1% | 0.0% | 0.1% | 0.6% |

| Unemployment Rate (Seasonally Adjusted - SA) | Sep, 2023 | Oct, 2023 | Nov, 2023 | YIY |
|--|-----------|-----------|-----------|--------|
| Canada | 5.5% | 5.6% | 5.7% | 0.4pts |
| Ontario | 5.8% | 6.0% | 6.1% | 0.4pts |
| Number Employed (SA 1000s) | Sep, 2023 | Oct, 2023 | Nov, 2023 | Y/Y |
| Canada | 20,214 | 20,255 | 20,290 | 3.4% |
| Ontario | 7,950 | 7,949 | 7,953 | 3.7% |
| Labour Participation Rate (Seasonally Adjusted - SA) | Sep, 2023 | Oct, 2023 | Nov, 2023 | Y/Y |
| Canada | 65.6% | 65.6% | 65.6% | 0.8pts |
| Ontario | 65.7% | 65.6% | 65.5% | 0.8pts |

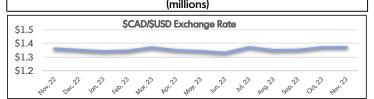
| Population | Q3 2021 | Q3 2022 | Q3 2023 | Y/Y |
|----------------------------------|------------|------------|------------|------|
| Ontario | 14,826,276 | 15,109,416 | 15,608,369 | 3.3% |
| Migration | Q2 2021 | Q2 2022 | Q2, 2023 | Y/Y |
| Net Interprovincial Migration | -11,857 | -21,008 | -13,853 | 34% |
| Net International Migration | 36,286 | 126,744 | 159,477 | 26% |



| Mortage 90 Day Arrears | Q3 2021 | Q3 2022 | Q3 2023 | Y/Y | |
|------------------------|---------|---------|---------|---------|--|
| Ontario | 0.07% | 0.06% | 0.10% | 0.04pts | |
| Canada | 0.18% | 0.14% | 0.16% | 0.02pts | |

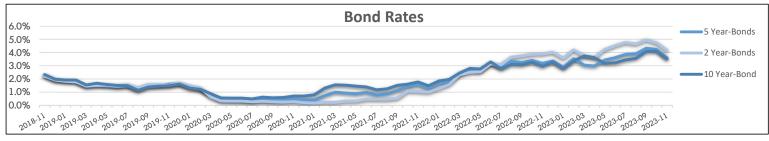
| Ontario (Unadjusted) | Q3 2021 | Q3 2022 | Q3 2023 | Y/Y | |
|----------------------------|---------|---------|---------------|--------|--|
| Housing Starts | 27,765 | 29,746 | 24,813 | -16.6% | |
| Housing Under Construction | 145,712 | 164,580 | Not Available | N/A | |
| Housing Completion | 18,386 | 18,607 | Not Available | N/A | |

| Economic Stats | Jul 2023 | Aug 2023 | Sep 2023 | Y/Y |
|--------------------|-------------|-------------|-------------|------|
| Imports | 36,093,918 | 39,813,046 | 38,920,655 | 1.3% |
| Exports | 19,189,548 | 21,961,998 | 19,523,745 | 0.2% |
| Trade Balance | -16,904,370 | -17,851,048 | -19,396,910 | 2.4% |
| Manufacturing (SA) | 33,280,512 | 32,968,742 | 32,874,966 | 6.1% |
| Retail Sales (SA) | 24,830,661 | 24,731,314 | 24,767,720 | 0.9% |
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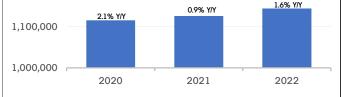


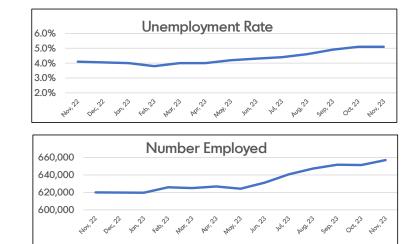




Ottawa Housing Statistics and Economic Indicators

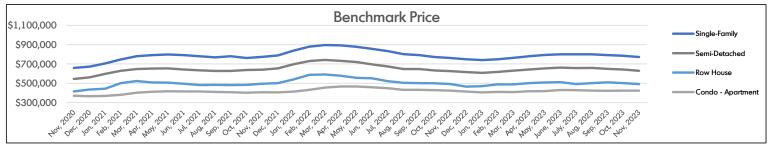


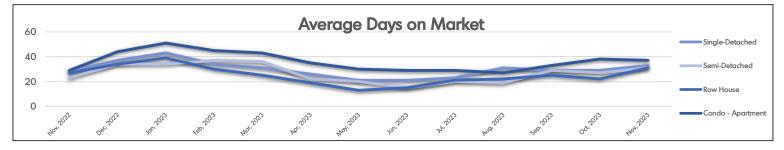


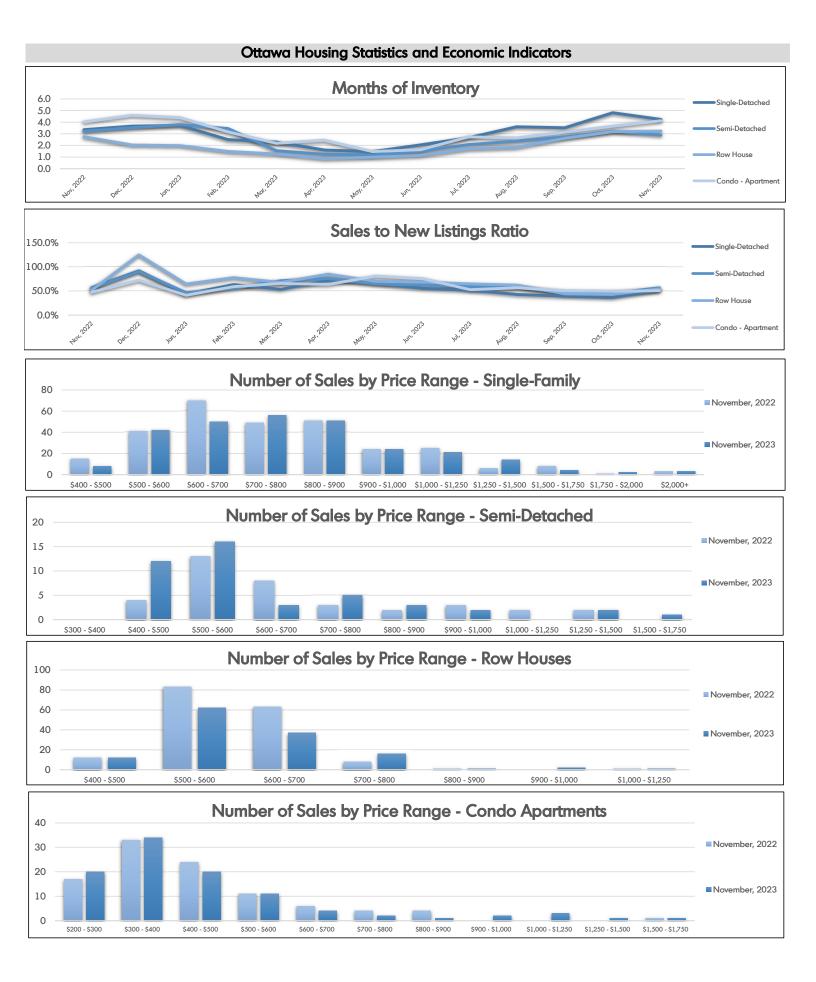


| | | | Repor | ting Period: | November, 2 | 023 | | | | |
|------------------------|-------|-----------|------------|--------------|----------------------|-------------|-----------------|-------|-----------------|-------|
| | Sales | | New | Listings | Sales to Ne Ratio | ew Listings | Active Listings | | Benchmark Price | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | PRICE | Y/Y |
| Single-Family Detached | 280 | -5.1% | 545 | 4.4% | 51.4% | 55.5% | 1,187 | 15.2% | \$772,500 | 1.4% |
| Semi-Detached | 44 | 18.9% | 78 | 18.2% | 56.4% | 0.6% | 127 | 6.7% | \$630,000 | 0.6% |
| Row House | 132 | -7.7% | 243 | -12.6% | 54.3% | 5.6% | 427 | 8.9% | \$492,300 | 0.1% |
| Condo - Apartment | 99 | -1.0% | 196 | -7.5% | 50.5% | 7.1% | 409 | 1.7% | \$424,300 | 0.0% |
| | • | Reporting | Period: De | ecember, 20 | 22 to Novem | ber, 2023 | | | - | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | AVE PRICE | Y/Y |
| Single-Family Detached | 4396 | -11.4% | 8,285 | -5.8% | 55.5% | -12.6% | 11,990 | 37.5% | \$777,625 | -6.6% |
| Semi-Detached | 630 | -18.6% | 1,056 | -15.0% | 60.8% | -7.6% | 1,348 | 23.2% | \$639,525 | -6.4% |
| Row House | 2329 | -10.8% | 3,592 | -16.4% | 68.6% | 2.7% | 3,892 | 18.8% | \$494,208 | -7.8% |
| Condo - Apartment | 1761 | -17.3% | 2,919 | -9.7% | 59.7% | -14.2% | 4,686 | 25.3% | \$419,358 | -4.4% |

| Benchmark Price by Timeframe and Property Type | | | | | | | | | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|--|
| | 5 Years | 3 Years | 1 Year | 6 Months | 3 Months | 2 Months | 1 Month | November, 2023 | |
| Single-Family Detached | \$489,300 | \$659,400 | \$762,100 | \$794,100 | \$801,300 | \$791,200 | \$785,400 | \$772,500 | |
| Semi-Detached | \$393,900 | \$545,600 | \$626,200 | \$654,500 | \$658,400 | \$649,600 | \$643,700 | \$630,000 | |
| Townhouse | \$286,700 | \$416,300 | \$492,000 | \$508,800 | \$502,900 | \$510,900 | \$501,100 | \$492,300 | |
| Apartment | \$278,400 | \$371,600 | \$424,400 | \$419,000 | \$424,700 | \$422,300 | \$424,100 | \$424,300 | |

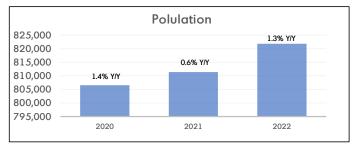


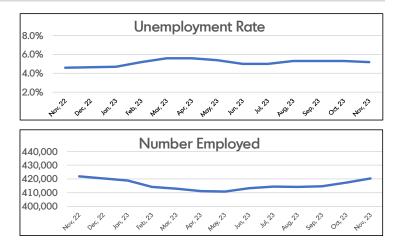




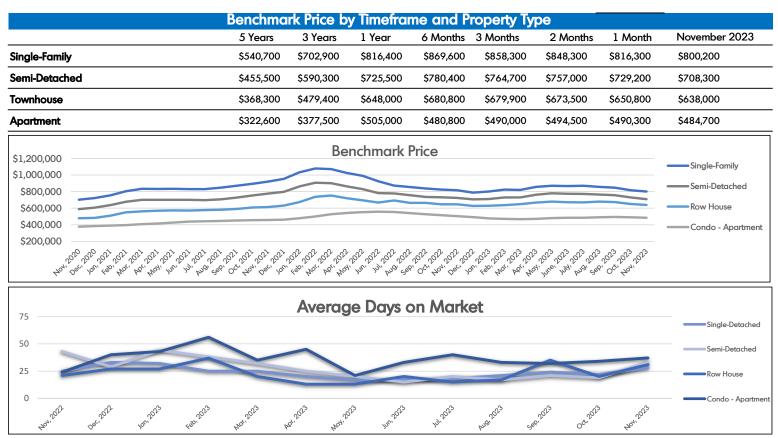
Hamilton Housing Statistics and Economic Indicators

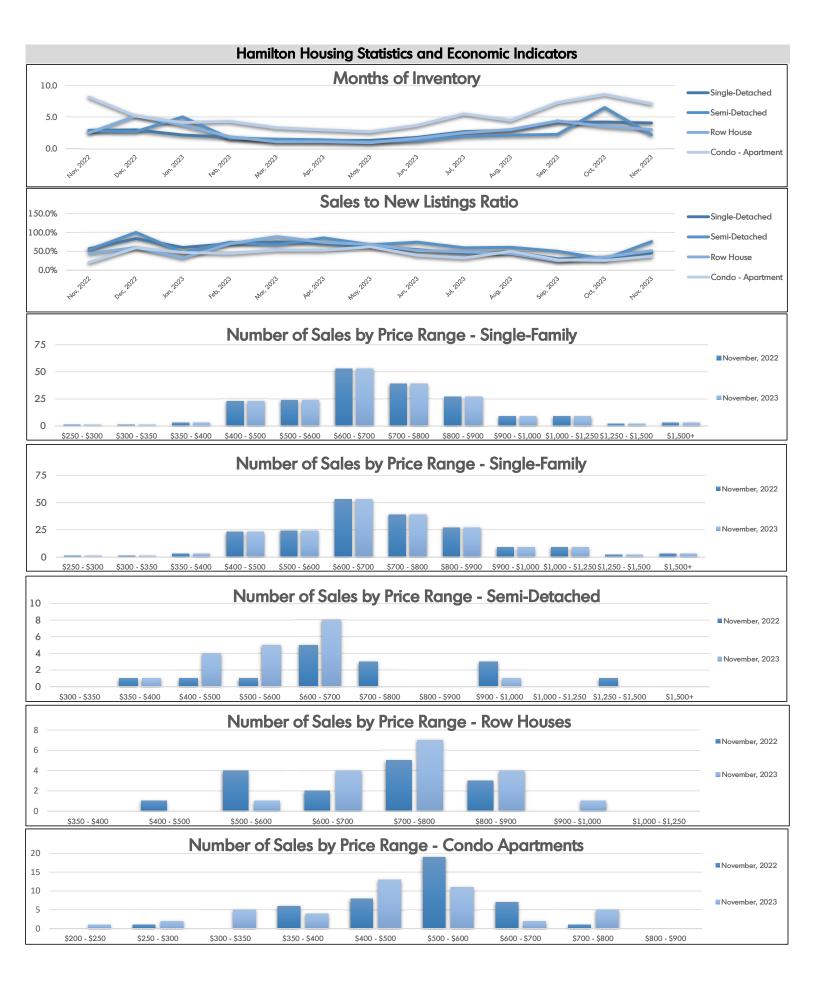
| ECONOMY (SA) | Sep 2023 | Oct 2023 | Nov 2023 | Y/Y |
|------------------------------|----------|----------|----------|---------|
| Unemployment Rate | 5.3% | 5.2% | 5.3% | 0.7pts |
| Number Employed | 414,600 | 417,300 | 420,400 | -1.1% |
| Labour Participation Rate | 64.0% | 64.1% | 64.5% | -1.5pts |





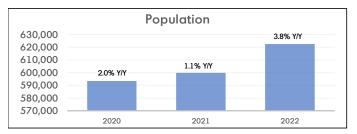
| | | | Report | ting Period: | November, 2 | 2023 | | | | | |
|------------------------|-------|----------|--------------|--------------|--------------|--------------------------------|-------|-----------------|-----------|-----------------|--|
| | Sales | | New | New Listings | | Sales to New Listings Ratio | | Active Listings | | Benchmark Price | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | PRICE | Y/Y | |
| Single-Family Detached | 187 | -2.1% | 405 | 20.5% | 46.2% | -18.8% | 759 | 28.5% | \$800,200 | -2.0% | |
| Semi-Detached | 19 | 35.7% | 25 | -3.8% | 76.0% | 41.1% | 41 | 5.1% | \$708,300 | -2.4% | |
| Row House | 17 | 13.3% | 33 | -2.9% | 51.5% | 16.8% | 51 | 37.8% | \$638,000 | -1.5% | |
| Condo - Apartment | 22 | 46.7% | 60 | -16.7% | 36.7% | 76.0% | 155 | 27.0% | \$484,700 | -4.0% | |
| | | Reportir | ng Period: D | ecember, 20 | 22 to Novemb | oer, 2023 | | | | | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | AVE PRICE | Y/Y | |
| Single-Family Detached | 2,687 | -7.6% | 5,059 | -2.6% | 56.7% | -11.2% | 6,269 | 33.2% | \$835,425 | -11.2% | |
| Semi-Detached | 215 | 12.6% | 336 | -1.2% | 65.9% | 6.4% | 429 | 31.6% | \$743,833 | -7.7% | |
| Row House | 241 | 15.3% | 462 | 21.9% | 54.1% | -10.4% | 511 | 51.6% | \$656,508 | -3.9% | |
| Condo - Apartment | 381 | -0.8% | 887 | 33.0% | 44.1% | -27.7% | 1,700 | 87.4% | \$482,742 | -7.6% | |

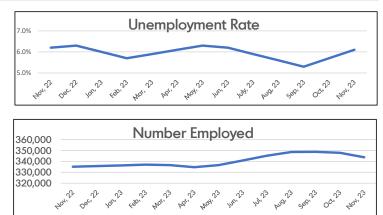




Kitchener-Waterloo Housing Statistics and Economic Indicators

| ECONOMY (SA) | Sep 2023 | Oct 2023 | Nov 2023 | Y/Y |
|------------------------------|----------|----------|----------|---------|
| Unemployment Rate | 5.3% | 5.7% | 6.1% | -0.1pts |
| Number Employed | 347,800 | 343,800 | 342,200 | 2.1% |
| Labour Participation Rate | 69.5% | 68.8% | 68.5% | -0.1pts |

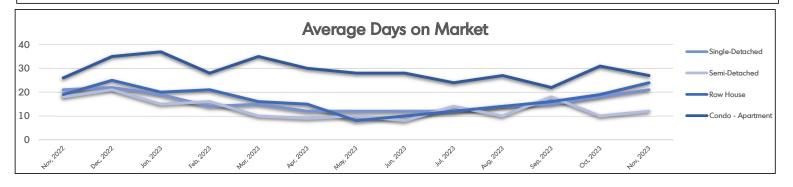


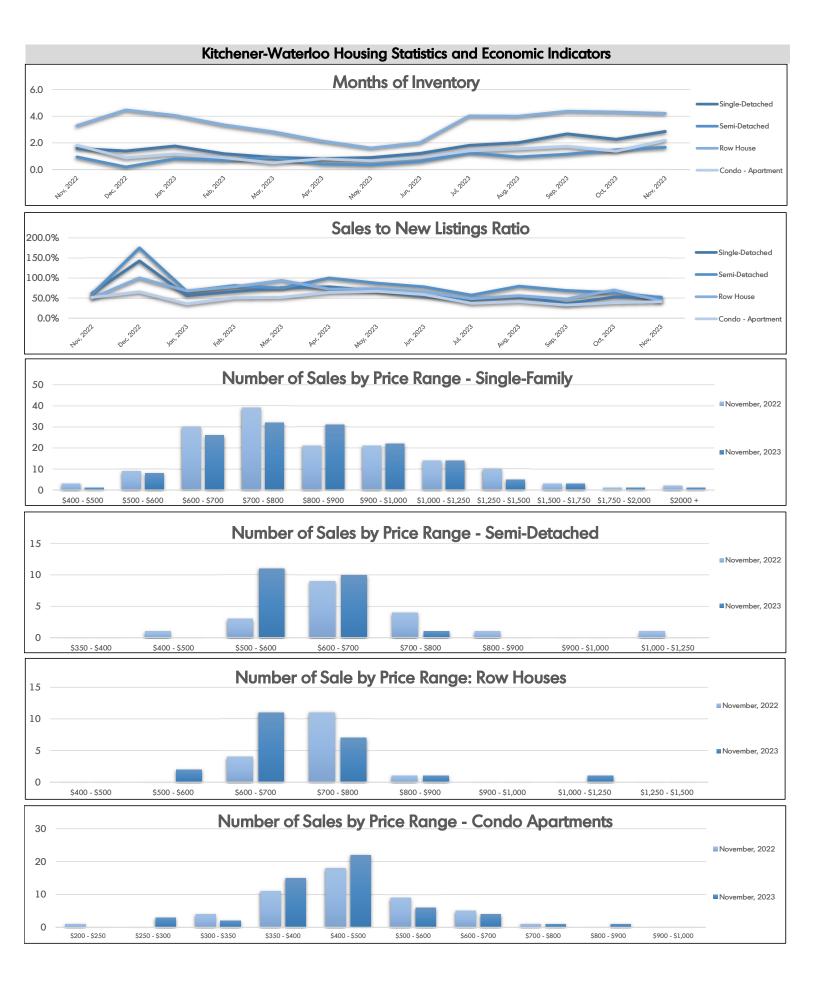


| | | | Report | ing Period: | November, 2 | 023 | | | | |
|------------------------|-------|-----------|------------|--------------|-------------|--------------------------------|-------|----------|-----------------|-------|
| | Sales | | New I | New Listings | | Sales to New Listinas Ratio | | Listings | Benchmark Price | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | PRICE | Y/Y |
| Single-Family Detached | 144 | -5.9% | 277 | 12.1% | 52.0% | -16.1% | 411 | 38.2% | \$802,900 | 1.5% |
| Semi-Detached | 21 | 15.8% | 41 | 28.1% | 71.0% | 19.5% | 24 | 94.4% | Not Available | |
| Row House | 22 | 37.5% | 51 | 59.4% | 67.7% | 14.1% | 35 | 65.5% | \$615,700 | 2.2% |
| Condo - Apartment | 54 | 10.2% | 132 | 38.9% | 40.9% | -20.7% | 227 | 41.0% | \$455,700 | -7.5% |
| | • | Reporting | Period: De | cember, 20 | 22 to Novem | ber, 2023 | | | | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | AVE PRICE | Y/Y |
| Single Family Detached | 2,252 | -13.5% | 3,842 | -11.9% | 65.4% | -0.3% | 3,500 | 16.8% | \$839,200 | -8.7% |
| Semi-Detached | 273 | -11.4% | 345 | -20.3% | 83.2% | 6.2% | 210 | -10.6% | Not Availab | le |
| Row House | 334 | -0.3% | 506 | -6.8% | 70.3% | 5.1% | 378 | 7.1% | \$617,542 | -9.3% |
| Condo - Apartment | 745 | 12.2% | 1,568 | 33.1% | 48.6% | -19.1% | 2,345 | 87.2% | \$475,875 | -9.0% |

| Benchmark Price by Timeframe and Property Type | | | | | | | | | | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------|--|--|
| | 5 Years | 3 Years | 1 Year | 6 Months | 3 Months | 2 Months | 1 Month | November 2023 | | |
| Single-Family (detached & semi-detached) | \$513,600 | \$681,600 | \$791,000 | \$887,800 | \$846,900 | \$832,900 | \$822,900 | \$802,900 | | |
| Townhouse | \$345,900 | \$447,300 | \$602,200 | \$634,300 | \$634,900 | \$630,300 | \$623,500 | \$615,700 | | |
| Apartment | \$293,000 | \$390,900 | \$492,600 | \$487,600 | \$475,400 | \$475,300 | \$466,600 | \$455,700 | | |
| | | | | | | | | | | |

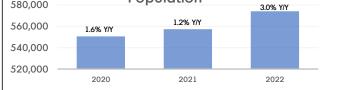


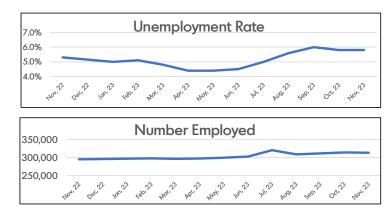




London Housing Statistics and Economic Indicators

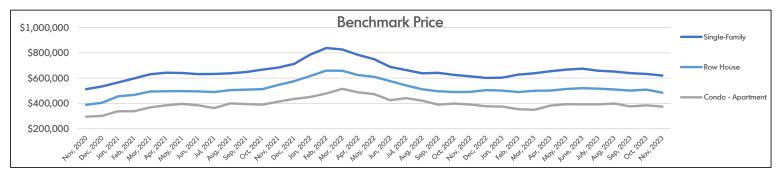
| ECONOMY (SA) | Sep, 2023 | Oct, 2023 | Nov, 2023 | Y/Y | | | | |
|------------------------------|-----------|-----------|-----------|--------|--|--|--|--|
| Unemployment Rate | 6.0% | 5.8% | 5.8% | 0.2pts | | | | |
| Number Employed | 312,000 | 314,400 | 313,500 | 6.1% | | | | |
| Labour Participation Rate | 67.5% | 67.7% | 67.2% | 1.8pts | | | | |
| | | | | | | | | |
| 580,000 Population | | | | | | | | |

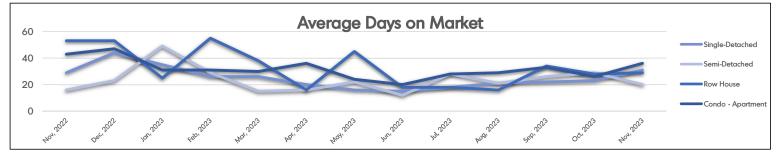


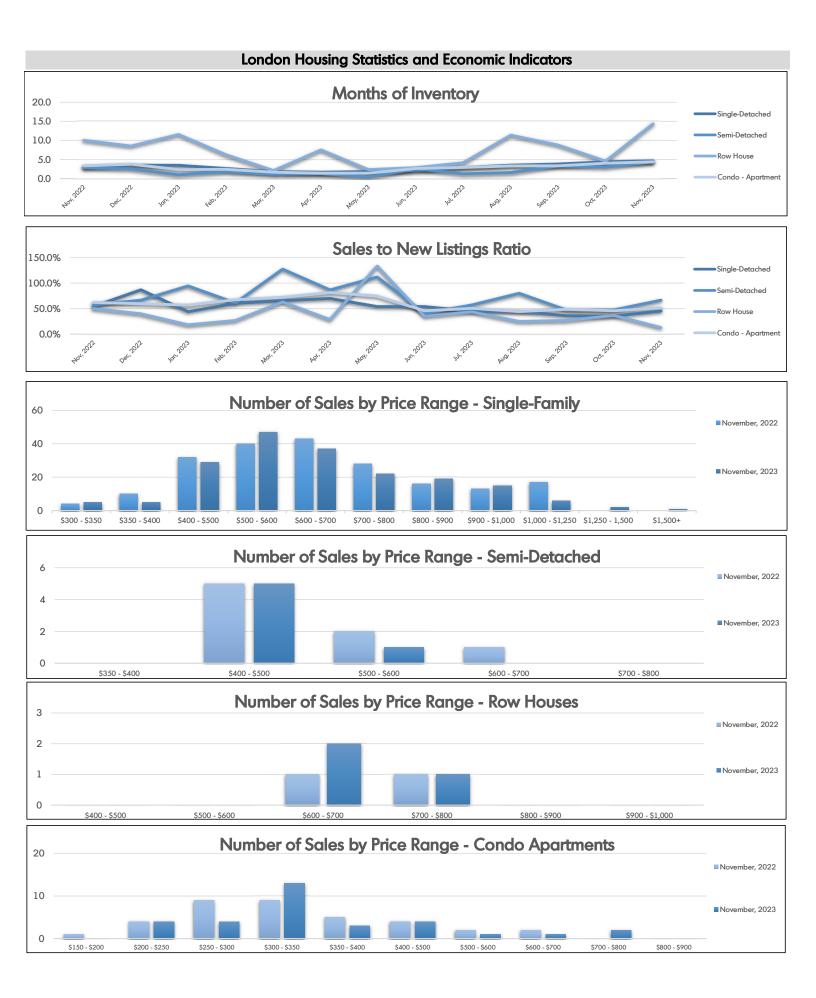


| | | | Repor | ting Period: | November, | 2023 | | | | |
|------------------------|-------|-----------|------------|--------------|-------------|--------------|-----------------|--------|-----------------|--------|
| | Sales | | New | New Listings | | New Ratio | Active Listings | | Benchmark Price | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | PRICE | Y/Y |
| Single-Family Detached | 188 | -7.4% | 415 | 11.3% | 45.3% | -16.8% | 874 | 30.8% | \$620,200 | 1.0% |
| Semi-Detached | 6 | -25.0% | 9 | -35.7% | 66.7% | 16.7% | 26 | 13.0% | Not Availat | ole |
| Row House | 3 | 50.0% | 23 | 475.0% | 13.0% | -73.9% | 43 | 115.0% | \$484,500 | -1.3% |
| Condo - Apartment | 33 | -8.3% | 64 | 10.3% | 51.6% | -16.9% | 145 | 19.8% | \$375,500 | -4.0% |
| | | Reporting | Period: De | ecember, 20 | 22 to Nover | nber, 2023 | | | | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | AVE PRICE | Y/Y |
| Single Family Detached | 2,914 | -15.2% | 5,771 | -7.5% | 53.5% | -12.0% | 8,194 | 42.6% | \$639,108 | -10.4% |
| Semi-Detached | 165 | -22.9% | 232 | -28.8% | 74.0% | 2.8% | 265 | 4.7% | Not Availat | ole |
| Row House | 67 | -1.5% | 178 | 19.5% | 40.9% | -29.0% | 341 | 80.4% | \$504,258 | -11.6% |
| Condo - Apartment | 547 | -16.9% | 956 | -14.0% | 58.2% | -6.7% | 1,420 | 18.8% | \$379,583 | -14.2% |

| Benchmark Price by Timeframe and Property Type | | | | | | | | | | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|--|--|
| | 5 Years | 3 Years | 1 Year | 6 Months | 3 Months | 2 Months | 1 Month | November, 2023 | | |
| Single-Family (detached & semi-detached) | \$370,400 | \$512,900 | \$614,000 | \$666,900 | \$651,200 | \$639,700 | \$633,200 | \$620,200 | | |
| Townhouse | \$279,300 | \$389,300 | \$490,800 | \$513,400 | \$510,100 | \$501,700 | \$508,700 | \$484,500 | | |
| Apartment | \$227,500 | \$295,400 | \$391,200 | \$394,000 | \$398,700 | \$376,800 | \$385,300 | \$375,500 | | |



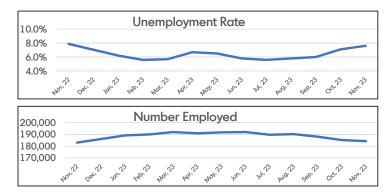




Windsor Housing Statistics and Economic Indicators

| ECONOMY (SA) | Sep, 2023 | Oct, 2023 | Nov, 2023 | Y/Y | | | | |
|------------------------------|------------|-----------|-----------|---------|--|--|--|--|
| Unemployment Rate | 6.0% | 7.1% | 7.6% | -1.0pts | | | | |
| Number Employed | 188,100 | 185,200 | 184,200 | 4.5% | | | | |
| Labour Participation Rate | 63.1% | 62.6% | 62.4% | 0.2pts | | | | |
| | | | | | | | | |
| 370,000 | Population | | | | | | | |
| 360,000 | 2.4% Y/Y | | | | | | | |
| 000,000 | % v/v | | | | | | | |

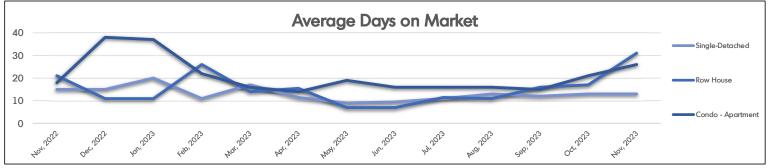


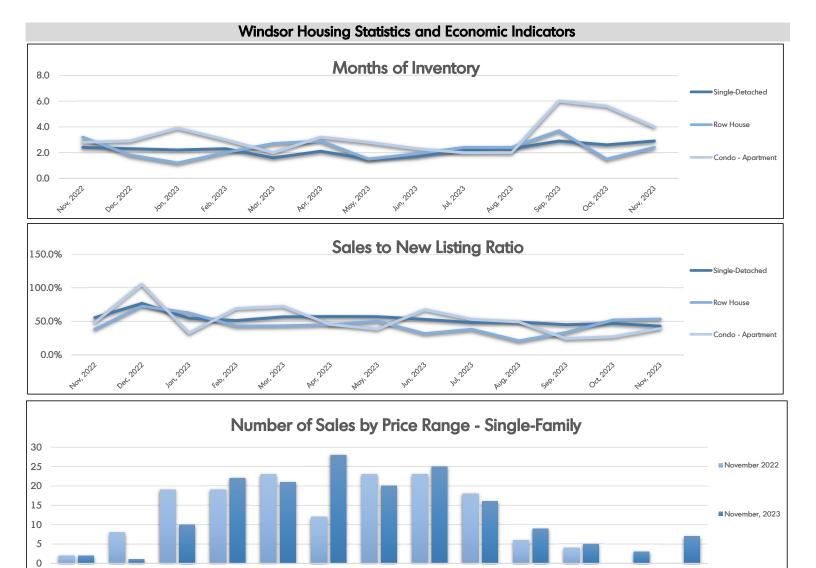


| | | | Repo | rting Period: | November, | 2023 | | | | |
|------------------------|-------|---------------|--------------|---------------|--------------------------------|---------------|-----------------|---------------|-----------------|-------|
| | Sales | | New Listings | | Sales to New Listings Ratio | | Active Listings | | Benchmark Price | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | PRICE | Y/Y |
| Single-Family Detached | 212 | -7.0% | 494 | 19.9% | 42.9% | 46.1% | 616 | -10.7% | \$600,200 | -2.2% |
| Row House | 8 | 14.3% | 19 | -24.0% | 53.3% | 38.7% | 19 | -24.0% | \$426,000 | 0.4% |
| Condo | 24 | -20.0% | 61 | -1.6% | 39.3% | -18.7% | 95 | 13.1% | \$395,600 | -0.3% |
| | | Reporting | Period: D | ecember, 20 | 22 to Nover | nber, 2023 | | | | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | AVERAGE | PRICE |
| Single Family Detached | 3,186 | 7.8% | 6,127 | 11.0% | 53.2% | -14.3% | 7,234 | 43.6% | \$609,825 | -9.4% |
| Row House | 107 | -30.1% | 245 | -13.1% | 45.5% | -20.5% | 257 | -32.4% | \$397,950 | -1.6% |
| Condo | 304 | Not Available | 654 | Not Available | 51.8% | Not Available | 926 | Not Available | \$388,608 | N/A |

| Benchmark Price by Timeframe and Property Type | | | | | | | | | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|--|
| | 5 Years | 3 Years | l Year | 6 Months | 3 Months | 2 Months | 1 Month | November, 2023 | |
| Single-Family (detached & semi-detached) | \$351,300 | \$459,000 | \$613,500 | \$606,000 | \$641,300 | \$619,700 | \$609,500 | \$600,200 | |
| Townhouse | \$214,500 | \$276,900 | \$424,500 | \$408,700 | \$420,200 | \$414,200 | \$435,700 | \$426,000 | |
| Condo | \$218,900 | \$280,800 | \$396,600 | \$374,100 | \$398,500 | \$386,300 | \$394,300 | \$395,600 | |





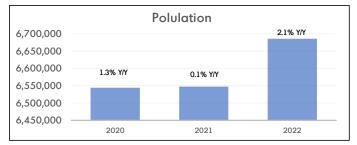




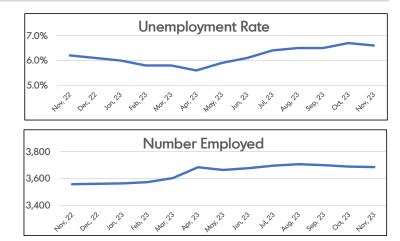


GTA Housing Statistics and Economic Indicators

| ECONOMY (SA) | Sep 2023 | Oct 2023 | Nov 2023 | Y/Y |
|------------------------------|----------|----------|----------|--------|
| Unemployment Rate | 6.5% | 6.7% | 6.6% | 0.3pts |
| Number Employed | 3,688 | 3,685 | 3,692 | 3.8% |
| Labour Participation Rate | 67.4% | 67.1% | 67.0% | 0.0pts |



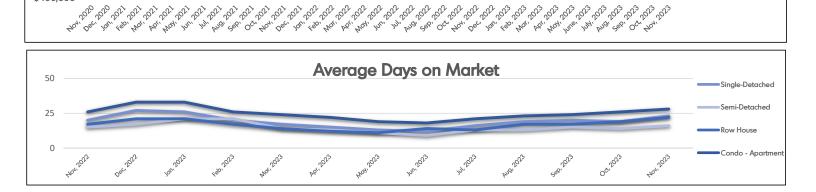
\$400,000

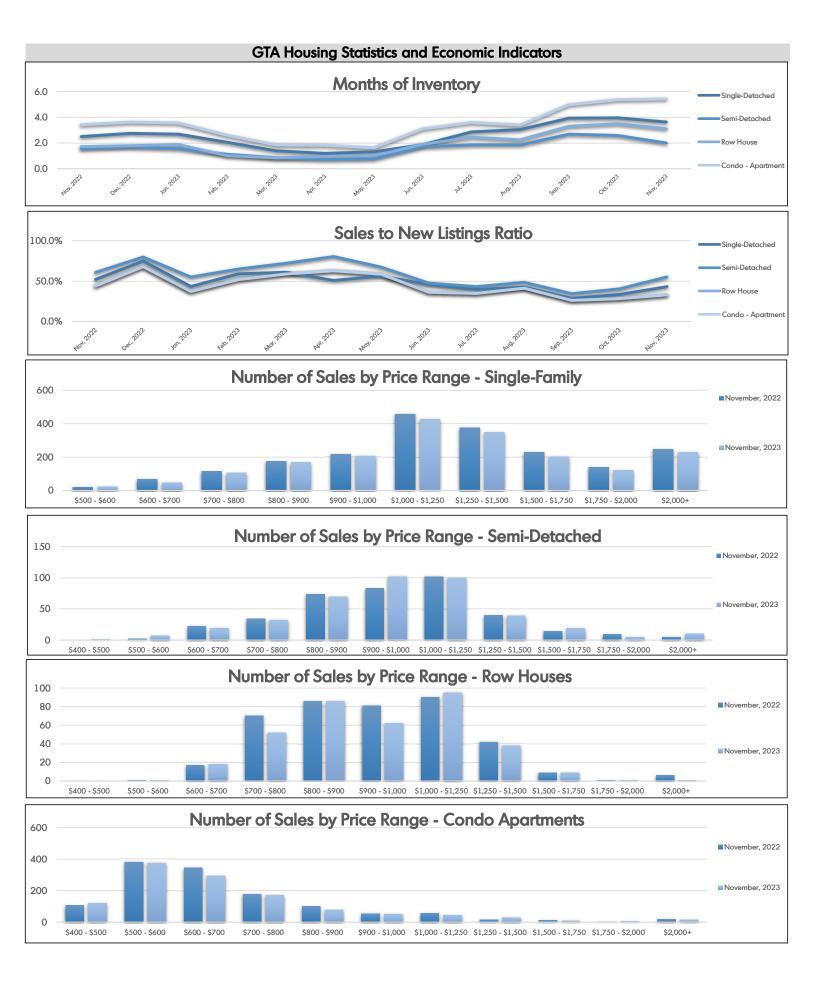


-Condo - Apartment

| | | | Report | ting Period: | November, 2 | 2023 | | | | |
|------------------------|--------|----------|--------------|--------------|--------------|--------------------------------|--------|-----------------|-------------|---------|
| | Sa | Sales | | New Listings | | Sales to New Listings Ratio | | Active Listings | | (Price |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | PRICE | Y/Y |
| Single-Family Detached | 1,881 | -3.3% | 4,350 | 16.2% | 43.2% | -16.8% | 6,834 | 40.4% | \$1,383,500 | 0.7% |
| Semi-Detached | 404 | 10.1% | 731 | 21.0% | 55.3% | 41.7% | 805 | 41.7% | \$1,055,700 | 0.8% |
| Row House | 363 | -1.4% | 883 | 28.5% | 41.1% | -23.3% | 1,131 | 78.7% | \$802,900 | 0.0% |
| Condo - Apartment | 1,212 | -4.6% | 3,666 | 26.9% | 33.1% | -24.9% | 6,579 | 51.5% | \$695,300 | -2.3% |
| | | Reportir | ng Period: D | ecember, 20 | 22 to Novemb | er, 2023 | • | | | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | AVE PRICE | Y/Y |
| Single-Family Detached | 28,661 | -13.9% | 61,393 | -8.8% | 44.0% | -10.7% | 67,545 | 16.8% | \$1,431,583 | -6.8% |
| Semi-Detached | 5,587 | -21.2% | 10,296 | -18.1% | 57.4% | -6.8% | 8,445 | 2.7% | \$1,093,842 | -6.2% |
| Row House | 5,658 | -15.9% | 11,605 | -8.8% | 52.8% | -9.0% | 10,506 | 22.6% | \$825,058 | -6.3% |
| Condo - Apartment | 18,872 | -15.7% | 44,489 | 0.8% | 44.7% | -19.0% | 59,045 | 33.3% | \$710,675 | -6.0% |

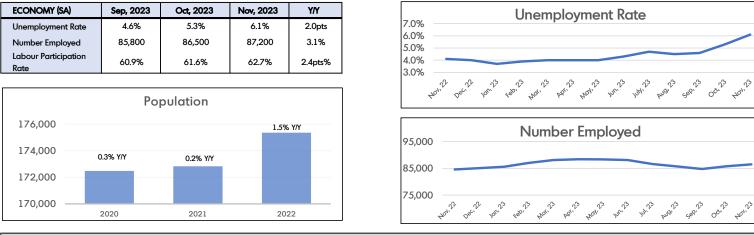
| | Benchma | rk Price by | y Timefrar | ne and Pr | operty Ty | oe 🛛 | | |
|---------------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| | 5 Years | 3 Years | 1 Year | 6 Months | 3 Months | 2 Months | 1 Month | November 2023 |
| Single-Family | \$971,100 | \$1,124,900 | \$1,373,300 | \$1,491,400 | \$1,464,000 | \$1,442,100 | \$1,411,100 | \$1,383,500 |
| Semi-Detached | \$714,200 | \$852,800 | \$1,047,300 | \$1,142,700 | \$117,400 | \$1,100,800 | \$1,080,700 | \$1,055,700 |
| Townhouse | \$549,400 | \$655,200 | \$803,100 | \$850,500 | \$845,600 | \$841,800 | \$828,700 | \$802,900 |
| Apartment | \$504,200 | \$564,000 | \$711,800 | \$720,800 | \$717,600 | \$716,600 | \$703,500 | \$695,300 |
| \$1,900,000 | | Bei | nchmark F | Price | | | | |
| \$1,700,000 | | | | | | | | Single-Family |
| \$1,400,000 | | | | | | | | Semi-Detached |
| \$900,000 | | | | | | | | Row House |





Sudbury Housing Statistics and Economic Indicators

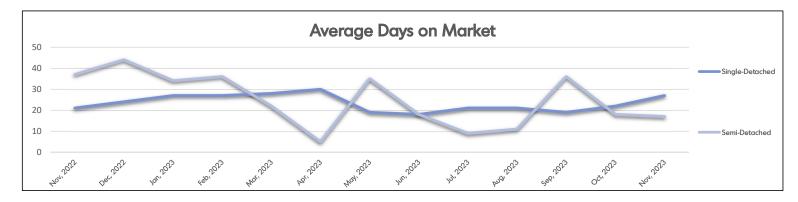
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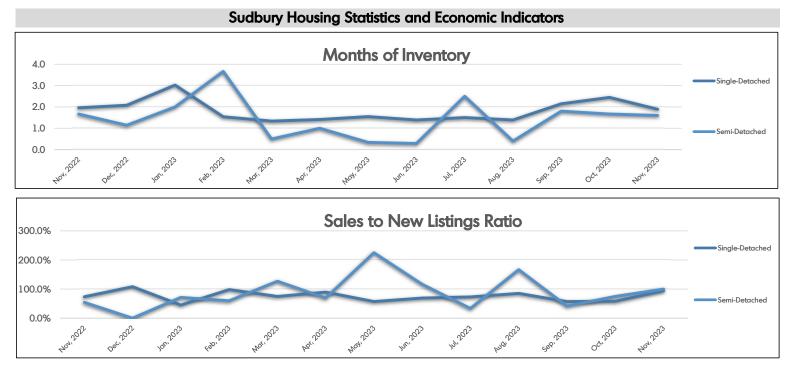


| | | | Report | ting Period: | November, 2 | 023 | | | | | |
|------------------------|-------|----------|--------------|--------------|--------------|--------------------------------|-------|-----------------|-------------|-----------------|--|
| | Sc | Sales | | New Listings | | Sales to New Listings Ratio | | Active Listings | | Benchmark Price | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | PRICE | Y/Y | |
| Single-Family Detached | 73 | 30.4% | 77 | 0.3% | 94.8% | 28.7% | 138 | 17.6% | \$459,000 | 6.6% | |
| Semi-Detached | 5 | -16.7% | 5 | -54.5% | 100.0% | 83.3% | 8 | -20.0% | Not Availat | ole | |
| | | Reportir | ng Period: D | ecember, 20 | 22 to Novemb | er, 2023 | | | | | |
| | TOTAL | Y/Y | TOTAL | Y/Y | AVERAGE | Y/Y | TOTAL | Y/Y | AVE PRICE | Y/Y | |
| Single-Family Detached | 894 | -12.4% | 1246 | -5.9% | 75.9% | -4.0% | 1525 | 38.0% | \$462,300 | -2.9% | |
| Semi-Detached | 84 | -8.7% | 95 | -19.5% | 90.5% | 10.1% | 91 | 4.6% | Not Availat | ole | |

| | Benchmark Price by Timeframe and Property Type | | | | | | | | | | |
|---------------|--|-----------|-----------|-----------|-----------|-----------|-----------|---------------|--|--|--|
| | 5 Years | 3 Years | 1 Year | 6 Months | 3 Months | 2 Months | 1 Month | November 2023 | | | |
| Single-Family | \$288,000 | \$357,400 | \$430,600 | \$486,000 | \$485,200 | \$482,300 | \$463,900 | \$459,000 | | | |











Resources

Statistis Canada - Interprovincial migration quarterly - Table: 17-10-0020-01 Statistics Canada - Labour Market Indicators - Tables: 71-607-X Statistics Canada - CMHC housing starts, under construction and completions - Table: 34-10-0135-01 Statistics Canada - International Merchandise trade by province - Table: 12-10-0119-01 Statistics Canada - Manufacturing sales by industry and province - Table: 16-10-0048-01 Statistics Canada - Retail trade sales by province and territory - Table: 20-10-0008-01 Statistics Canada- Population estimates - Table: 17-10-0135-01 http://rbc.com/economics http://www.cba.ca https://www.statcan.gc.ca/eng/start Statistics Canada - Poplulation Estimates Quarterly - Table: 17-10-009-01 https://www.bankofcanada.ca/rates/interest-rates/canadian-bonds Statistics Canada - Average Weekly Earnings Statistics Canada - Consumer Price Index **Calvert's Economic Definition Reference Guide** Ottawa Real Estate board https://thoughtleadership.rbc.com/economics/canadian-fiscal-analysis/

- Interpreting the Data -

Inventory

Months of Inventory = Active Listings / Monthly Sales Inventory > 6 months = Buyers Market Inventory < 4 - 6 months = Balanced Market Inventory < 4 months = Sellers Market

Sales to New Listings Ratio (SNLR): used as a leading indicator to gauge future market conditions

SNLR = Monthly Sales / New Listings SNLLR > 60% = Sellers Market SNLR < 40% = Buyers Market SNLR = 40% to 60% = Balanced Market

Benchmark Price : how much the benchmark (average) house has appreciated or depreciated

Each month, the MLS® HPI uses more than 15 years of MLS® System data and sophisticated statistical models to define a "typical" home based on the features of homes that have been bought and sold. These benchmark homes are tracked across Canadian neighbourhoods and different types of houses.

Migration and Population Growth: An increase in population in the province is positively correlated with an increase in demand for housing and rentals

Housing Starts: Increase in housing supply, when housing starts trend up or down investors are predicting stronger or weaker demand for housing

Employment and Weekly Earnings : Positively correlates with demand for goods and services

Bond Yields: The bond market is a good predictor of mortgage rates, inflation and the direction of the economy Normal yield curve starts with lower yields for lower maturity bonds then increases for bonds with higher maturity. A normal yield curve slopes upward Steep yield curve implies a growing economy moving which is often accompanied by higher inflation resulting in higher interest rates Flat yield curve shows similar yields across all maturities and happens in times of economic uncertainty Inverted yield curve is when short term interest rates exceed long term interests rates and suggests a severe economic slowdown.

Mortgage 90 Day Arrears: the trend can indicate a strong or weak economy

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