

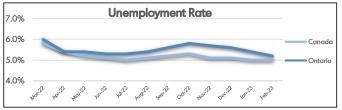
Ontario Real Estate and Economic Report

Ontario Economic Indicators -

Real GDP Yearly	2021	2022	2023f	Y/Y
Ontario	6.2%	4.9%	0.3%	-1.3pts
Canada	6.3%	3.5%	0.4%	-2.8pts
Consumer Price Index (CPI)	2020	2021	2022	Y/Y
Ontario	0.7%	3.4%	6.8%	2.7pts
Canada	0.7%	3.5%	6.8%	3.3pts
Real GDP Quarterly	Q1 2022	Q2 2022	Q3 2022	Y/Y
Canada	0.7%	0.8%	0.7%	-1.1pts

Unemployment Rate (Seasonally adjusted)	Dec, 2022	Jan, 2023	Feb, 2023	Y/Y
Canada	5.1%	5.0%	5.0%	-1.0pts
Ontario	5.6%	5.4%	5.2%	-1.0pts
Number Employed (SA 1000s)	Dec, 2022	Jan, 2023	Feb, 2023	Y/Y
Canada	19,697.6	19,909.0	19,989.6	3.3%
Ontario	7,709.1	7,795.7	7,833.9	3.0%
Labour Participation Rate (Seasonally Adjusted)	Dec, 2022	Jan, 2023	Feb, 2023	Y/Y
Canada	64.9%	65.5%	65.6%	0.3pts
Ontario	64.9%	65.4%	65.4%	0.1pts

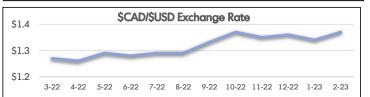
Population	Q4 2020	Q4 2021	Q4 2022	Y/Y
Ontario	14,733,506	14,915,270	15,262,660	2.3%
Migration	Q3 2020	Q3 2021	Q3 2022	Y/Y
Net Interprovincial Migration	731	-6,892	21,798	416%
Net International Migration	-15,003	84,887	154,071	82%



Mortage 90 Day Arrears	Q4 2020	Q4 2021	Q4 2022	Y/Y
Ontario	0.10%	0.06%	0.07%	0.01 pts
Canada	0.23%	0.17%	0.15%	-0.02pts

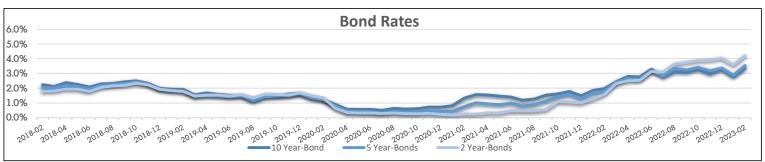
Ontario (Unadjusted)	ntario (Unadjusted) Q4 2020 Q4 2021			
Housing Starts	21,709	24,579	26,188	6.5%
Housing Under Construction	131,493	148,064	171,425	15.8%
Housing Completion	17,135	22,154	18,670	-15.7%

Economic Stats	Nov, 2022	Dec, 2022	Jan. 2022	Y/Y
Imports	37,914,642	35,151,215	34,627,326	19.6%
Exports	19,146,524	19,238,940	20,589,704	25.7%
Trade Balance	-18,768,118	-15,912,275	-14,037,622	-4.5%
Manufacturing (SA)	31,203,684	31,029,040	32,649,250	11.7%
Retail Sales (SA)	22,416,268	22,632,634	Not Available	7.7%
	(millio	ons)		



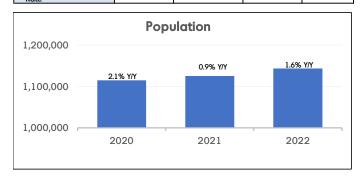


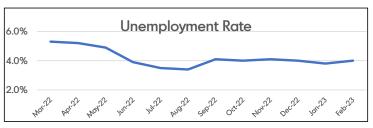




Ottawa Housing Statistics and Economic Indicators

ECONOMY (SA)	Dec, 2022	Jan, 2023	Feb, 2023	Y/Y
Unemployment Rate	4.0%	3.8%	4.0%	-1.0pts
Number Employed	619,700	625,800	624,900	5.8%
Labour Participation	67.6%	68.0%	67.9%	1.7pts



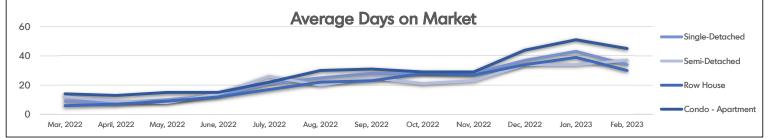




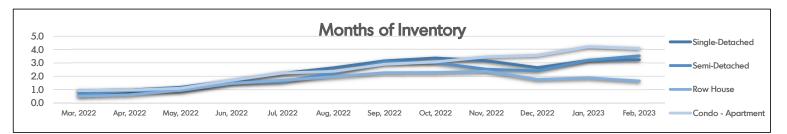
	Reporting Period: February, 2023									
	Sales New Listings		Listings	Sales to New Listings Ratio		Active Listings		Benchmark Price		
	TOTAL	Y/Y	TOTAL	Y/Y	AVERAGE	Y/Y	TOTAL	Y/Y	PRICE	Y/Y
Single-Family Detached	290	-37.4%	458	-27.8%	63.3%	-13.3%	726	59.0%	\$688,500	-15.0%
Semi-Detached	27	-60.3%	49	-45.6%	55.1%	-27.1%	93	102.2%	\$666,300	-13.0%
Row House	148	-46.6%	191	-43.7%	77.5%	-5.2%	218	101.9%	\$487,400	-17.1%
Condo - Apartment	1115	-48.7%	195	-19.8%	59.0%	-36.0%	364	89.6%	\$411,500	-47.0%
		Repor	ting Period	: March, 20	22 - February	, 2023				
	TOTAL		TOTAL		AVERAGE		TOTAL		PRICE	
Single-Family Detached	4703		8788		55.8%		10170		6744 005	
Semi-Detached	663		1200		56.8%		1274		\$744,225	
Row House	2469		4186		64.1%		3807		\$518,558	
Condo - Apartment	1887		3225		57.9%		4241		\$437,042	

Benchmark Price by Timeframe and Property Type								
	5 Years 3 Years 1 Year 6 Months 3 Months 2 Months 1 Month February, 2023							
Single-Family (detached & semi-detached)	\$431,300	\$536,600	\$810,200	\$735,300	\$700,300	\$688,700	\$679,800	\$688,500
Townhouse	\$267,100	\$376,700	\$588,200	\$501,900	\$492,000	\$464,800	\$470,800	\$487,400
Apartment	\$268,600	\$341,400	\$432,000	\$432,300	\$424,400	\$413,900	\$405,600	\$411,500





Ottawa Housing Statistics and Economic Indicators





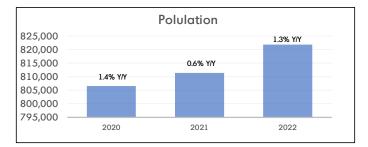


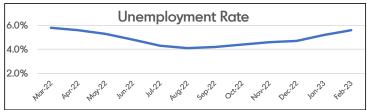




Hamilton Housing Statistics and Economic Indicators

ECONOMY (SA)	Dec, 2022	Jan, 2023	Jan, 2023	Y/Y
Unemployment Rate	4.7%	5.2%	5.6%	0.1pts
Number Employed	421,900	418,800	414,100	-0.3%
Labour Participation	65.6%	65.3%	64.8%	-0.7pts



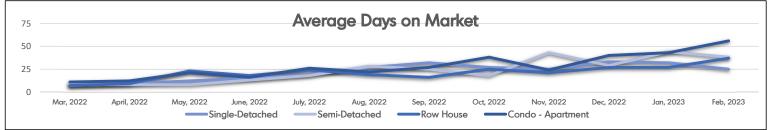




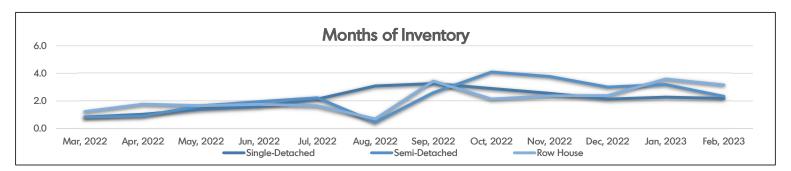
			Reporting	g Period: Fel	bruary, 2023					
	Sales		New	New Listings		New Ratio	Active Listings		Benchmark Price	
	TOTAL	Y/Y	TOTAL	Y/Y	AVERAGE	Y/Y	TOTAL	Y/Y	PRICE	Y/Y
Single-Family Detached	210	-26.1%	300	-18.9%	70.0%	-8.8%	377	63.3%	¢007.700	-22.9%
Semi-Detached	17	-26.1%	23	-14.8%	73.9%	-13.2%	28	86.7%	\$897,700	-22.9%
Row House	21	16.7%	30	30.4%	70.0%	-10.6%	39	333.3%	\$683,200	-21.4%
Condo - Apartment	28	-33.3%	63	31.3%	44.4%	-49.2%	Not Availe	able	\$524,100	-12.3%
		Repo	orting Period	d: March, 20	22 - February,	2023				
	TOTAL		TOTAL		AVERAGE		TOTAL		PRICE	
Single-Family Detached	2754		4909		63.7%		5578		COE0 447	
Semi-Detached	185		323		70.5%		378		\$958,467	
Row House	203		376		61.7%		404		\$733,592	
Condo - Apartment	349		703		49.8%		Not Avail	lable	\$585,358	

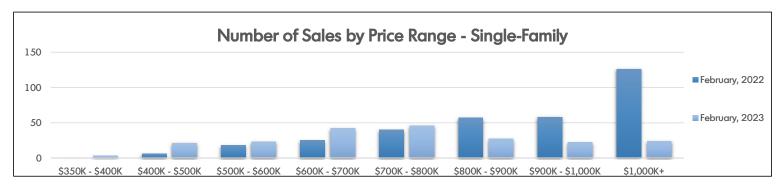
Benchmark Price by Timeframe and Property Type								
	5 Years	3 Years	1 Year	6 Months	3 Months	2 Months	1 Month	February, 2023
Single-Family (detached & semi-detached)	\$578,300	\$656,100	\$923,800	\$945,800	\$889,100	\$859,600	\$870,300	\$897,700
Townhouse	\$419,700	\$516,900	\$869,000	\$705,700	\$697,000	\$664,500	\$670,400	\$683,200
Apartment	\$343,700	\$410,100	\$597,300	\$590,300	\$559,300	\$549,900	\$532,900	\$524,100





Hamilton Housing Statistics and Economic Indicators





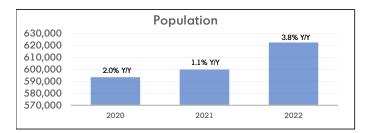


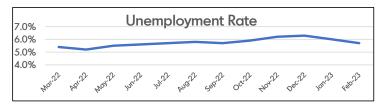


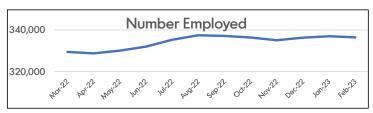


Kitchener-Waterloo Housing Statistics and Economic Indicators

ECONOMY (SA)	Dec, 2022	Jan, 2023	Feb, 2023	Y/Y
Unemployment Rate	6.3%	6.0%	5.7%	0.4pts
Number Employed	336,300	337,000	336,500	2.0%
Labour Participation	69.9%	69.7%	69.2%	0.3pts



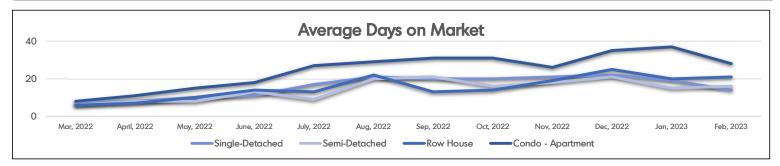




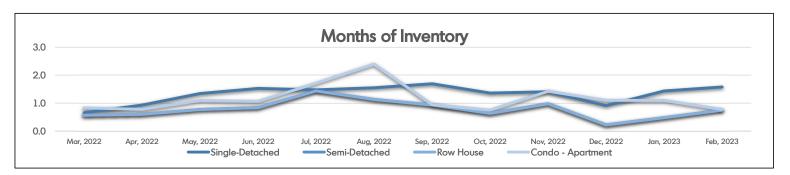
			Reporting	Period: Fel	oruary, 2023					
	Sales		New Listings		Sales to New Listings Ratio		Active Listings		Benchmark Price	
	TOTAL	Y/Y	TOTAL	Y/Y	AVERAGE	Y/Y	TOTAL	Y/Y	PRICE	Y/Y
Single-Family Detached	152	-43.3%	229	-36.9%	66.4%	-10.1%	180	28.9%	\$822,800	-24.7%
Semi-Detached	17	-48.5%	21	-43.2%	81.0%	-9.2%	12	-20.0%		-24./ %
Row House	18	-48.6%	23	-51.1%	78.3%	5.1%	16	6.7%	\$588,500	-22.3%
Condo - Apartment	49	-27.9%	97	22.8%	50.5%	-41.3%	164	343.2%	\$573,800	-14.3%
		Repor	ting Period:	March, 20	22 - February	, 2023				
	TOTAL		TOTAL		AVERAGE		TOTAL		PRICE	
Single Family Detached	2379		4130		65.5%		3226		60/1.175	
Semi-Detached	289		414		79.0%		237		\$861,175	
Row House	18		521		62.7%		377		\$650,183	
Condo - Apartment	630		1252		51.1%		1604		\$514,292	

Benchmark Price by Timeframe and Property Type										
5 Years 3 Years 1 Year 6 Months 3 Months 2 Months 1 Month February, 2023										
Single-Family (detached & semi-detached)	\$511,700	\$612,900	\$1,093,400	\$815,000	\$791,000	\$801,300	\$789,900	\$822,800		
Townhouse	\$318,200	\$399,900	\$757,600	\$618,400	\$602,200	\$594,200	\$583,100	\$588,500		
Apartment	\$282,700	\$348,600	\$553,000	\$513,600	\$492,600	\$472,000	\$481,300	\$473,800		





Kitchener-Waterloo Housing Statistics and Economic Indicators





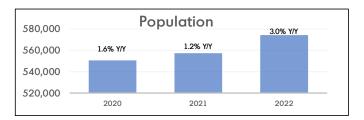


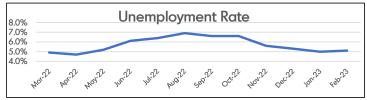




London Housing Statistics and Economic Indicators

ECONOMY (SA)	Dec, 2022	Jan, 2023	Feb, 2023	Y/Y
Unemployment Rate	5.3%	5.0%	5.1%	-0.3pts
Number Employed	295,500	297,200	298,100	1.0%
Labour Participation	65.1%	65.1%	65.2%	-0.8pts



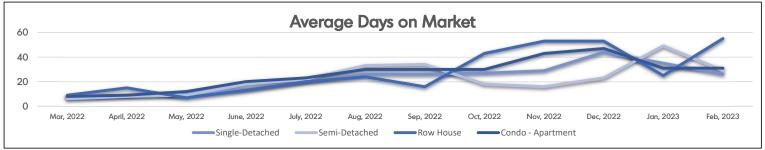




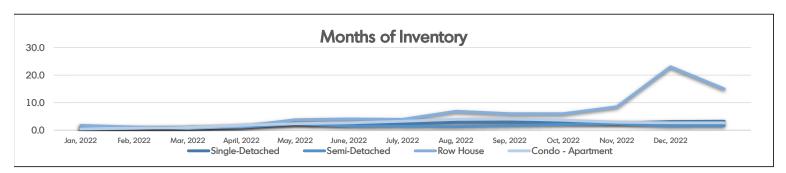
			Reporting	Period: Fel	bruary, 2023					
	Sal	Sales		New Listings		Sales to New Listings Ratio		Active Listings		k Price
	TOTAL	Y/Y	TOTAL	Y/Y	AVERAGE	Y/Y	TOTAL	Y/Y	PRICE	Y/Y
Single-Family Detached	194	-43.6%	320	-32.3%	60.6%	-16.6%	514	64.3%	\$628,399	-25.0%
Semi-Detached	11	-59.3%	18	-43.8%	61.1%	-27.6%	20	150.0%		-23.0%
Row House	3	-40.0%	15	25.0%	20.0%	-52.0%	25	257.1%	\$489,400	-25.7%
Condo - Apartment	37	-50.0%	55	-35.3%	67.3%	-22.7%	89	154.3%	\$353,800	-26.1%
		Repo	rting Period	: March, 20	22- February	, 2023			•	
	TOTAL		TOTAL		AVERAGE		TOTAL		PRICE	
Single Family Detached	3109		6097		53.7%		6817		6/717/7	
Semi-Detached	194		314		66.2%		295		\$671,767	
Row House	60		162		34.3%		229		\$541,100	
Condo - Apartment	562		1067		53.5%		1379		\$421,058	

Benchmark Price by Timeframe and Property Type										
5 Years 3 Years 1 Year 6 Months 3 Months 2 Months 1 Month February, 2023										
Single-Family (detached & semi-detached)	\$351,700	\$429,100	\$837,600	\$637,600	\$614,000	\$601,200	\$604,200	\$628,300		
Townhouse	\$245,600	\$341,500	\$659,100	\$511,700	\$490,800	\$505,100	\$501,100	\$489,400		
Apartment	\$201,800	\$299,300	\$478,900	\$421,600	\$391,200	\$377,700	\$374,600	\$353,800		





London Housing Statistics and Economic Indicators





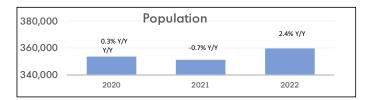


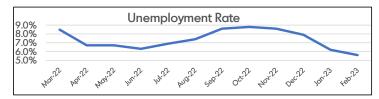




Windsor Housing Statistics and Economic Indicators

ECONOMY (SA)	Dec, 2022	Jan, 2023	Feb, 2023	Y/Y
Unemployment Rate	7.9%	6.2%	5.6%	-3.0pts
Number Employed	183,100	189,200	190,000	4.5%
Labour Participation	64.0%	64.8%	64.6%	-0.1 pts

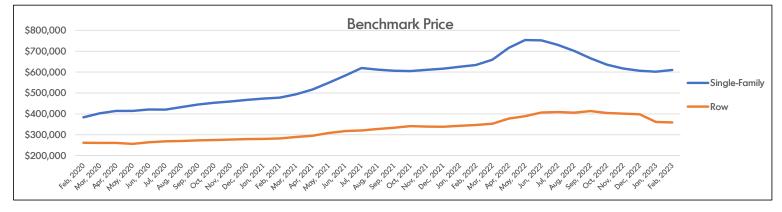


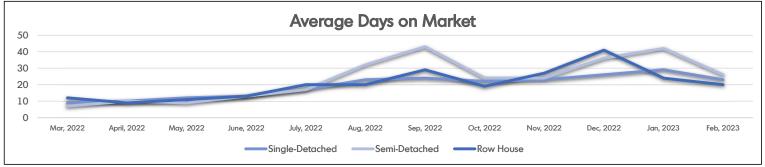




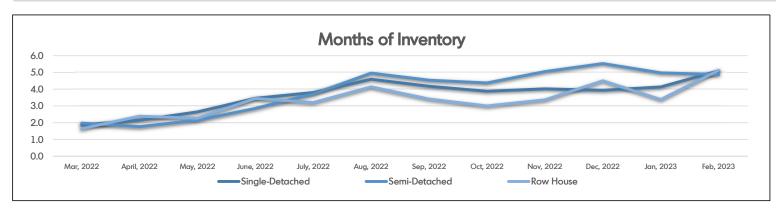
			Reporting	Period: Fel	oruary, 2023						
	Sal	Sales		New Listings		Sales to New Listings Ratio		Active Listings		Benchmark Price	
	TOTAL	Y/Y	TOTAL	Y/Y	AVERAGE	Y/Y	TOTAL	Y/Y	PRICE	Y/Y	
Single-Family Detached	119	-53.0%	218	-23.5%	54.6%	-38.5%	656	65.7%	\$610,000	-3.8%	
Semi-Detached	12	-7.7%	17	21.4%	70.6%	-24.0%	52	108.0%		-3.0%	
Row House	4	-60.0%	14	0.0%	28.6%	-60.0%	41	28.1%	\$358,600	3.6%	
		Repo	rting Period	l: March, 20	22- February	, 2023					
	TOTAL		TOTAL		AVERAGE		TOTAL		PRICE		
Single Family Detached	2440		4831		53.6%		8966		\$670,675		
Semi-Detached	197		366		56.2%		713		30/0,0/3		
Row House	188		335		59.4%		621		\$389,700		

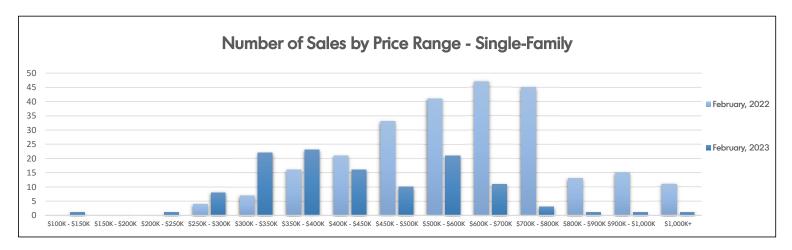
Benchmark Price by Timeframe and Property Type										
5 Years 3 Years 1 Year 6 Months 3 Months 2 Months 1 Month February,								February, 2023		
Single-Family (detached & semi-detached)	\$296,700	\$383,600	\$634,000	\$701,500	\$616,800	\$606,300	\$601,500	\$610,000		
Townhouse \$164,300 \$261,000 \$346,300 \$405,300 \$401,200 \$397,900 \$361,400 \$36							\$361,400			

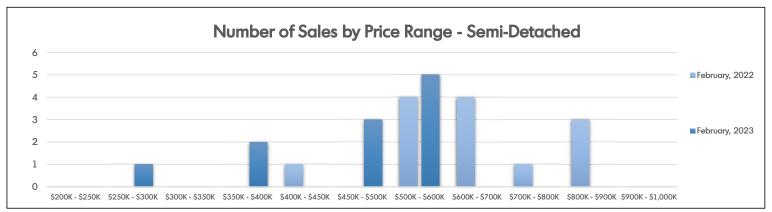


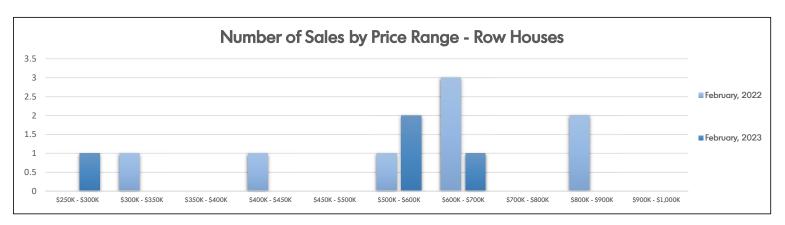


Windsor Housing Statistics and Economic Indicators









Resources

Statistis Canada - Interprovincial migration quarterly - Table: 17-10-0020-01

Statistics Canada - Labour Market Indicators - Tables: 71-607-X

Statistics Canada - CMHC housing starts, under construction and completions - Table: 34-10-0135-01

Statistics Canada - International Merchandise trade by province - Table: 12-10-0119-01

Statistics Canada - Manufacturing sales by industry and province - Table: 16-10-0048-01

Statistics Canada - Retail trade sales by province and territory - Table: 20-10-0008-01

Statistics Canada- Population estimates - Table: 17-10-0135-01

https://royal-bank-of-canada-2124.docs.contently.com/v/vaccine-progress-brightens-outlook-for-provincial-economies-pdf

http://rbc.com/economics

http://www.cba.ca

https://www.statcan.gc.ca/eng/start

Statistics Canada - Poplulation Estimates Quarterly - Table: 17-10-009-01

https://www.bankofcanada.ca/rates/interest-rates/canadian-bonds

Statistics Canada - Average Weekly Earnings

Statistics Canada - Consumer Price Index

Calvert's Economic Definition Reference Guide

Ottawa Real Estate board

- Interpreting the Data -

Inventory

Months of Inventory = Active Listings / Monthly Sales

Inventory > 6 months = Buyers Market

Inventory < 4 - 6 months = Balanced Market

Inventory < 4 months = Sellers Market

Benchmark Price: how much the benchmark (average) house has appreciated or depreciated

Each month, the MLS® HPI uses more than 15 years of MLS® System data and sophisticated statistical models to define a "typical" home based on the features of homes that have been bought and sold. These benchmark homes are tracked across Canadian neighbourhoods and different types of houses.

Migration and Population Growth: An increase in population in the province is positively correlated with an increase in demand for housing and rentals

Housing Starts: Increase in housing supply, when housing starts trend up or down investors are predicting stronger or weaker demand for housing

Employment and Weekly Earnings: Positively correlates with demand for goods and services

Bond Yields: The bond market is a good predictor of mortgage rates, inflation and the direction of the economy

Normal yield curve starts with lower yields for lower maturity bonds then increases for bonds with higher maturity.

A normal yield curve slopes upward

Steep yield curve implies a growing economy moving which is often accompanied by higher inflation resulting in higher interest rates

Flat yield curve shows similar yields across all maturities and happens in times of economic uncertainty

Inverted yield curve is when short term interest rates exceed long term interests rates and suggests a severe economic slowdown.

Mortgage 90 Day Arrears: the trend can indicate a strong or weak economy

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