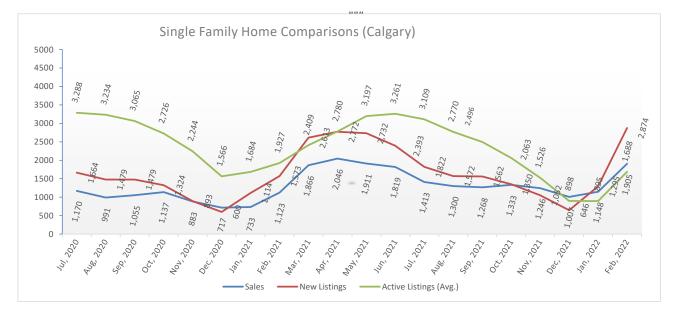
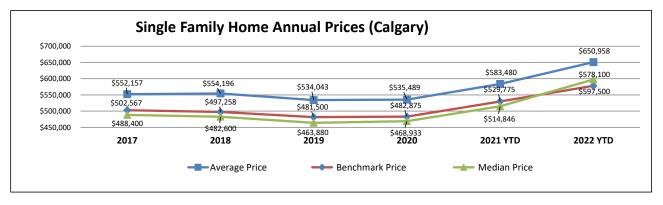
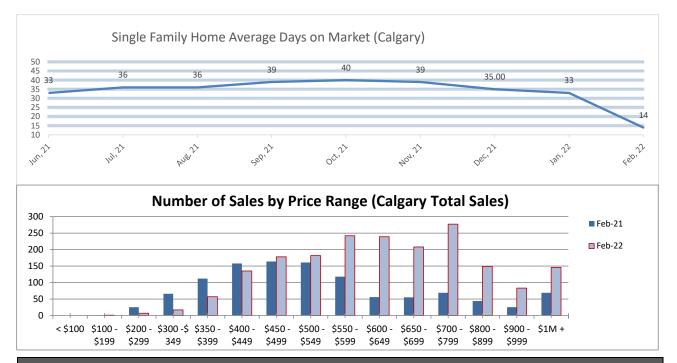


| - Calgary Real Estate Market -   |   |         |              |        |                                |        |                 |         |                 |        |
|--|---|---------|--------------|--------|--------------------------------|--------|-----------------|---------|-----------------|--------|
| <b>REPORTING PERIOD</b> : from the 1st of February, 2022 to the last day of February, 2022 |   |         |              |        |                                |        |                 |         |                 |        |
|  | Sales   |         | New Listings |        | Sales to New<br>Listings Ratio |        | Active Listings |         | Benchmark Price |        |
|  | TOTAL   | Y/Y%    | TOTAL        | Y/Y%   | AVERAGE                        | Y/Y%   | AVERAGE         | Y/Y%    | BENCHMARK       | Y/Y%   |
| CREB Economic Region   | 4,252   | 69.00%  | 5,880        | 56.55% | 72.31%                         | 7.95%  | 4,640           | -26.49% | \$ 499,640      | 15.32% |
| Single Family Detached   | 1,905   | 69.63%  | 2,874        | 82.71% | 66.28%                         | -7.16% | 1,688           | -12.40% | \$ 596,400      | 18.69% |
| Apartment  | 271   | -0.37%  | 693          | 21.15% | 81.67%                         | 71.76% | 1,068           | -25.47% | \$ 257,500      | 4.50%  |
| Semi-Detached  | 297   | 64.09%  | 392          | 56.80% | 75.77%                         | 4.65%  | 309             | -15.57% | \$ 461,400      | 19.91% |
| Row  | 537   | 106.54% | 693          | 52.98% | 77.49%                         | 35.00% | 535             | -32.45% | \$ 321,100      | 12.79% |
| YEAR TO DATE (202  | YEAR TO DATE (2022): from January 1st, 2022 to the last day of February, 2022 |         |              |        |                                |        |                 |         |                 |        |
|  | TOTAL   | Y/Y%    | TOTAL        | Y/Y%   | AVERAGE                        | Y/Y%   | AVERAGE         | Y/Y%    | BENCHMARK       | Y/Y%   |
| CREB Economic Region   | 6,852   | 62.29%  | 9,025        | 33.45% | 77.49%                         | 25.27% | 4,050           | -32.97% | \$ 486,495      | 13.01% |
| Single Family Detached   | 3,053   | 64.49%  | 4,169        | 55.15% | 77.47%                         | 12.93% | 1,292           | -28.47% | \$ 578,100      | 16.26% |
| Apartment  | 628   | 37.72%  | 1,244        | 10.68% | 73.23%                         | 81.08% | 1,065           | -22.47% | \$ 254,350      | 3.48%  |
| Semi-Detached  | 496   | 54.52%  | 659          | 42.64% | 75.15%                         | 8.57%  | 276             | -22.50% | \$ 450,650      | 9.29%  |
| Row  | 842   | 105.37% | 1,056        | 28.00% | 80.76%                         | 65.28% | 479             | -35.69% | \$ 313,350      | 11.00% |

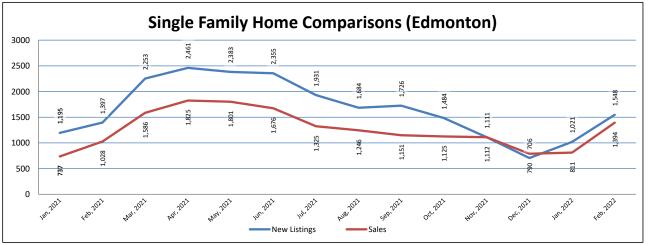
# **Real Estate and Economic Report**

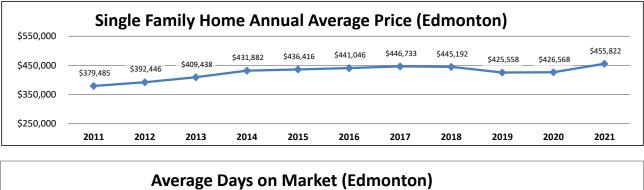


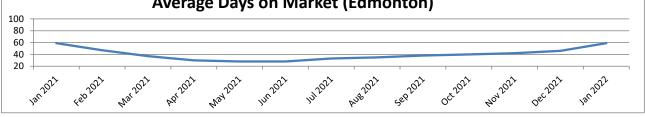




#### - Edmonton Real Estate Market -**REPORTING PERIOD:** from the 1st of February, 2022 to the last day of February, 2022 Sales to New Sales **New Listings Average Price Listings Ratio** TOTAL Y/Y% TOTAL Y/Y% AVERAGE Y/Y% AVERAGE Y/Y% 76.00% **Total Residential** 2,258 41.66% 2,962 13.70% 24.59% \$ 411,464 8.88% 35.60% 90.00% 493,543 1,394 1,548 \$ **Single Family Detached** 10.81% 20.00% 9.73% Condominium 523 55.19% 1,026 14.00% 51.00% 37.84% \$ 226,811 -1.78% Duplex/Rowhouse 304 55.90% 311 98.00% \$ 374,290 9.11% 19.62% 30.67% YEAR TO DATE (2022): from January 1st, 2022 to the last day of February, 2022 TOTAL AVERAGE Y/Y% TOTAL Y/Y% AVERAGE Y/Y% Y/Y% 394,194 **Total Residential** 3,595 30.11% 5,124 2.95% 69.00% 25.45% \$ 6.23% **Single Family Detached** 2,205 24.93% 2,569 -0.89% 84.50% 23.36% \$ 469,738 8.50% Condominium 844 40.43% 1,848 4.94% 45.00% 32.35% \$ 225,689 0.87% Duplex/Rowhouse 466 40.79% 550 11.79% 83.00% 23.88% \$ 378,381 10.09%







| Real GDP Growth as of Dec | 2021f      | 2022f     |         |
|---------------------------|------------|-----------|---------|
| Alberta                   |            | 5.90%     | 4.70%   |
| Canada                    |            | 4.70%     | 4.30%   |
|                           |            | TOTAL     | Y/Y%    |
| Retail Trade (mill. \$'s) | in Alberta | 7,733     | 6.90%   |
| Nov-21                    | in Canada  | 58,100    | 4.49%   |
| Total Mortgages           | in Alberta | 598,617   | 1.19%   |
| Nov-21                    | in Canada  | 5,022,143 | 2.34%   |
| Mortgages 90 Day Arrears  | in Alberta | 2,850     | -0.04%  |
| Nov-21                    | in Canada  | 8,482     | -22.90% |

Sep-21

18,996

2,253

815

775

This chart data represents the number of persons employed during the specific month.

Oct-21

19,089

2,263

832

776

Nov-21

19,203

2,272

833

786

Dec-21

18,431

2,267

820

766

Jan-22

19,283 2,296

826

797

Employment, Seasonally

Adjusted (thousands) Canada

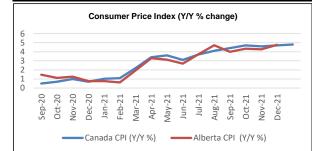
Alberta

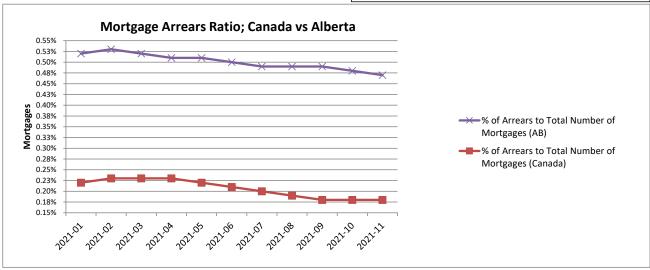
Calgary

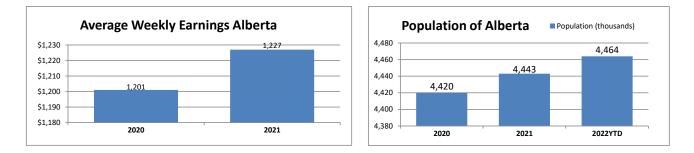
Edmonton

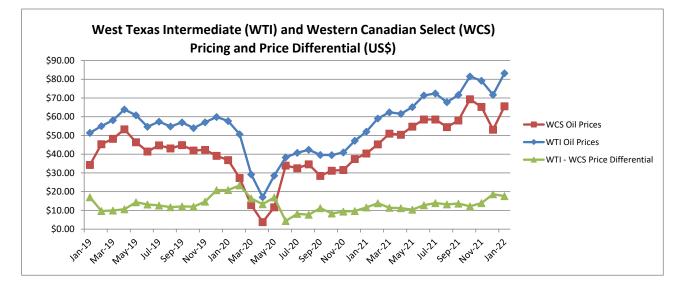
## - Alberta Economic Indicators -

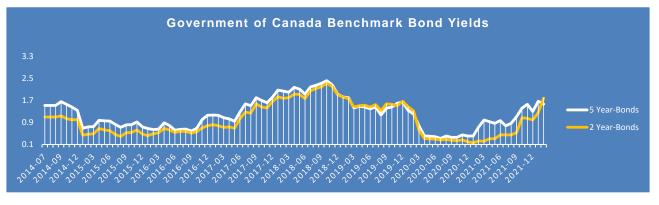
|                                 |            | TOTAL      | Y/Y%    |
|---------------------------------|------------|------------|---------|
| Net Migration to AB             | Q3, 2021   | 16,690     | -31.62% |
| Net Interprovincial Migration   | Q3, 2021   | 4,489      | -24.26% |
| Housing Starts (SAAR*<br>Dec-21 | 31.07      | 1.80%      |         |
| Avg. Weekly Earnings            | in Alberta | \$1,241.94 | 2.89%   |
| Nov-21                          | in Canada  | \$1,132.46 | 1.80%   |
| Unemployment Rate               | in Alberta | 7.20%      | -32.71% |
| Jan-22                          | in Canada  | 6.50%      | -30.85% |











### Resources

http://conomicdashboard.alberta.ca https://royal-bank-of-canada-2124.docs.contently.com/v/vaccine-progress-brightens-outlook-for-provincial-economies-pdf http://bc.com/economics http://www.creb.com http://finance.alberta.ca/aboutalberta http://www.cba.ca http://www.finance.alberta.ca/aboutalberta http://www.finance.alberta.ca/aboutalberta http://www.statcan.gc.ca/eng/start Statistics Canada - Labour Force Characteristics by CMA https://www.bankofcanada.ca/rates/interest-rates/canadian-bonds \*Housing Starts: This represents the seasonally adjusted annual rate (SAAR) for the month. Statistics Canada - Consumer Price Index Calvert's Economic Definition Reference Guide

### - Interpreting the Data -

### Inventory

Months of Inventory = Active Listings / Monthly Sales Inventory > 6 months = Buyers Market Inventory < 4 - 6 months = Balanced Market Inventory < 4 months = Sellers Market

Benchmark Price: how much the benchmark (average) house has appreciated or depreciated

Each month, the MLS® HPI uses more than 15 years of MLS® System data and sophisticated statistical models to define a "typical" home based on the features of homes that have been bought and sold. These benchmark homes are tracked across Canadian neighbourhoods and different types of houses.

Migration and Population Growth: An increase in population in the province is positively correlated with an increase in demand for housing and rentals

Housing Starts: Increase in housing supply, when housing starts trend up or down investors are predicting stronger or weaker demand for housing

Employment and Weekly Earnings: Positively correlates with demand for goods and services

**Bond Yields:** The bond market is a good predictor of mortgage rates, inflation and the direction of the economy Normal yield curve starts with lower yields for lower maturity bonds then increases for bonds with higher maturity.

A normal yield curve slopes upward

Steep yield curve implies a growing economy moving which is often accompanied by higher inflation resulting in higher interest rates Flat yield curve shows similar yields across all maturities and happens in times of economic uncertainty Inverted yield curve is when short term interest rates exceed long term interests rates and suggests a severe economic slowdown.

Mortgage 90 Day Arrears: the trend can indicate a strong or weak economy

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